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United States Marshals Service  
**X-RAY**

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US POSTAGE

PRIORITY MAIL  
Combines Price  
**\$10.34**

ZIP 45215  
MAIL 10261939

102695-02-M-1540

Domestic Return Receipt 12-148717

TO:

Paula A Hobbs 432152073 1511 20 09/07/12  
HADDAD FORWARD TIME EXP RTN TO SEND  
HADDAD  
378 ELMINGTON AVE  
NAZEVILLE TN 37205-2504

RETURN TO SENDER

**FILED**

TIME: \_\_\_\_\_

SEP 10 2012

JAMES BONINI, Clerk  
COLUMBUS, OHIO



Label 107R, January 2008

IN THE UNITED STATES DISTRICT COURT  
FOR THE SOUTHERN DISTRICT OF OHIO  
EASTERN DIVISION AT COLUMBUS

Berkshire Life Insurance Company of America

Plaintiffs,

vs

Case No. 2:12-cv-648

Paula A. Habib, M.D.

Defendants.

**CERTIFICATE OF MAILING BY CLERK**

**Certified mail service** has been done by the Clerk, U.S. District Court on August 31, 2012. A copy of the summons and complaint were sent by certified mail to the following locations:

Paula A. Habib, M.D.  
250 Daniel Burnham Square, Apt. 308  
Columbus, OH 43215-2693  
7011 0470 000106201 8707

John P. Hehman, Clerk

By: s/Paula Economus-Stout  
Paula Economus-Stout, Deputy Clerk

UNITED STATES DISTRICT COURT

for the

Southern District of Ohio

Berkshire Life Insurance Company of America

)  
)  
)  
)  
)

*Plaintiff(s)*

v.

Paula A. Habib, M.D.

) Civil Action No. 2:12-cv-00648  
)  
)  
)  
)

*Defendant(s)*

SUMMONS IN A CIVIL ACTION

To: (*Defendant's name and address*) Paula A. Habib, M.D.  
250 Daniel Burnham Square, Apt. 308  
Columbus, Ohio 43215-2693

A lawsuit has been filed against you.

Within 21 days after service of this summons on you (not counting the day you received it) — or 60 days if you are the United States or a United States agency, or an officer or employee of the United States described in Fed. R. Civ. P. 12 (a)(2) or (3) — you must serve on the plaintiff an answer to the attached complaint or a motion under Rule 12 of the Federal Rules of Civil Procedure. The answer or motion must be served on the plaintiff or plaintiff's attorney, whose name and address are: Ryan P. Sherman, Esq.

Porter, Wright, Morris & Arthur LLP  
41 South High Street  
Columbus, Ohio 43215

If you fail to respond, judgment by default will be entered against you for the relief demanded in the complaint. You also must file your answer or motion with the court.

CLERK OF COURT

*S. Wilk*



Date: 8/30/12

AO 440 (Rev. 06/12) Summons in a Civil Action (Page 2)

Civil Action No. 2:12-cv-00648

**PROOF OF SERVICE**

*(This section should not be filed with the court unless required by Fed. R. Civ. P. 4 (l))*

This summons for *(name of individual and title, if any)* \_\_\_\_\_

was received by me on *(date)* \_\_\_\_\_.

I personally served the summons on the individual at *(place)* \_\_\_\_\_

on *(date)* \_\_\_\_\_; or

I left the summons at the individual's residence or usual place of abode with *(name)* \_\_\_\_\_

, a person of suitable age and discretion who resides there,

on *(date)* \_\_\_\_\_, and mailed a copy to the individual's last known address; or

I served the summons on *(name of individual)* \_\_\_\_\_, who is

designated by law to accept service of process on behalf of *(name of organization)* \_\_\_\_\_

on *(date)* \_\_\_\_\_; or

I returned the summons unexecuted because \_\_\_\_\_; or

Other *(specify)*:

My fees are \$ \_\_\_\_\_ for travel and \$ \_\_\_\_\_ for services, for a total of \$ 0.00 \_\_\_\_\_.

I declare under penalty of perjury that this information is true.

Date: \_\_\_\_\_

*Server's signature*

*Printed name and title*

*Server's address*

Additional information regarding attempted service, etc:

IN THE UNITED STATES DISTRICT COURT  
FOR THE SOUTHERN DISTRICT OF OHIO  
EASTERN DIVISION

BERKSHIRE LIFE INSURANCE COMPANY )  
OF AMERICA, )  
Plaintiff, ) Case No. 2:12-cv-648  
v. )  
PAULA A. HABIB, MD, )  
Defendant. )

**COMPLAINT FOR RESCISSION  
AND DECLARATORY JUDGMENT**

Plaintiff, Berkshire Life Insurance Company of America (“Berkshire Life”), by and through its attorneys, Ryan Sherman and Porter, Wright, Morris & Arthur LLP, for its Complaint for Rescission and Declaratory Judgment, states as follows:

**THE PARTIES**

1. Defendant, Paula A. Habib, MD, is domiciled in and a citizen of the State of Ohio.
2. Plaintiff, Berkshire Life, is and was at all relevant times incorporated in the Commonwealth of Massachusetts, with its principal place of business in Berkshire County, Massachusetts, and not the State of Ohio.

**JURISDICTION AND VENUE**

3. This court has jurisdiction over this matter pursuant to 29 U.S.C. § 1332(a)(1) in that diversity of citizenship exists between Berkshire Life and Defendant, and the matter in controversy exceeds the sum of \$75,000, exclusive of interest and costs.

4. Venue is proper in the Southern District of Ohio under 28 U.S.C. § 1331 in that this civil action is brought in the judicial district in which a substantial part of the events

giving rise to Berkshire Life's claims occurred, and under 28 U.S.C. § 1391(a)(3) in that Berkshire Life was subject to personal jurisdiction in this judicial district at the time this civil action was commenced.

## **FACTS**

### **Policy No. Z1959960**

5. Berkshire Life repeats and realleges Paragraph Nos. 1 through 4 as though fully set forth herein.

6. Berkshire Life issued to Defendant, in Columbus, Ohio, the subject disability income insurance policy, Policy No. Z1959960, with Policy Date of August 1, 2010, an Expiration Date of August 1, 2046, and a Disability Income Insurance Monthly Benefit of \$10,000 and a Catastrophic Disability Benefit Rider Monthly Benefit of \$8,000, pursuant to an Application for Insurance (the "Application"). A true and correct duplicate copy of Policy No. Z1959960, with the Application, is attached hereto and incorporated by reference herein as Exhibit 1.

7. The Application, which Defendant completed when she was domiciled in Columbus, Ohio, consisted of Part I, an Income ProVider Disability Insurance Supplement to the Application for Insurance (the "Supplement"), an Amendment to the Application (the "Amendment"), Part 2 (Non-Medical), and Part 2 (Representations to the Medical Examiner).

8. Defendant signed and submitted Part I on July 7, 2010.

9. Defendant signed and submitted the Supplement on July 7, 2010.

10. Defendant signed and submitted the Amendment on August 17, 2010.

11. Defendant signed and submitted Part 2 (Non-Medical) on July 6, 2010.

12. Defendant signed and submitted Part 2 (Representations to the Medical Examiner) on July 23, 2010.

13. Part I of the Application, which Defendant signed, provides in pertinent part that:

This Application for Insurance (Part 1), Application for Insurance (Part 2 Non-Medical), any required Representations to the Medical Examiner [sic], and any other supplements or amendments to this Application for Insurance will form the basis for, and become part of and attached to any policy or coverage issued and is herein referred to as the 'Application.' ... All of the statements that are part of this Application are correctly recorded, and are complete and true to the best of the knowledge and belief of those persons who made them. ... Any misrepresentation or omission, if found to be material, may adversely affect acceptance of the risk, claims payment, or may lead to rescission of any policy that is issued based on this Application. ... **Any person who knowingly, and with intent to defraud any insurance company or other person files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.** (Emphasis in original).

14. Part 2 (Non-Medical) of the Application, which Defendant signed, provides in pertinent part:

I understand and agree that the statements and answers in this Application for Insurance (Part 2 Non-Medical) are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of insurance, if issued. **Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.** (Emphasis in original).

15. Part 2 (Representations to the Medical Examiner), which Defendant signed, provides in pertinent part:

I understand and agree that the statements and answers in this Representations to the Medical Examiner are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of insurance, if issued. Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and my also be subject to civil penalties. (Emphasis in original).

16. The Amendment, which Defendant signed, provides in pertinent part:

It is agreed that these amendments and declarations are to be taken and considered a part of said application and subject to the representations and agreements therein, and that the said application and these amendments are to be taken as a whole and considered as the basis, and form part of the contract or policy issued thereon.

It is further represented that the statements and answers in said application were complete and true when made and that no changes have occurred which would make said statements and answers incorrect or incomplete as of the present date.

17. In Part 2 (Non-Medical) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 1(j)(x): "In the last 10 years, have you had, been treated for or received a consultation or counseling for: ... anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?"

18. In Part 2 (Non-Medical) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 1(t): "Other than as previously stated on this application, in the last five years have you received medical advice or counseling from physician, medical or mental health professionals, counselors, psychotherapists, chiropractors, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility?"

19. In Part 2 (Representations to Medical Examiner) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 3(x): "In the last ten years, have you had, been treated for or received a consultation or counseling for: ... anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?"

20. In Part 2 (Representations to Medical Examiner) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 13: "Other than as previously stated on this Representations [sic], in the last five years have you received medical advice from physicians, medical or mental health professionals, counselors, psychotherapists, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility?"

21. The answers Defendant provided to question numbers 1(j)(x), 1(t), 3(x), and 13 as set forth in paragraphs 17 through 20 above, and Defendant's attestations in Parts I and 2 as set forth in paragraphs 13 through 16 above, were false.

**Policy No. Z1959970**

22. Berkshire Life repeats and realleges Paragraph Nos. 1 through 4 as though fully set forth herein.

23. Berkshire Life issued to Defendant, in Columbus, Ohio, the subject disability income insurance policy, Policy No. Z1959970, with Policy Date of August 1, 2010, an Expiration Date of August 1, 2046, and a Disability Income Insurance Policy Future Increase Option Rider Monthly Benefit of \$500, pursuant to an Application for Insurance (the "Application"). A true and correct duplicate copy of Policy No. Z1959970, with the Application, is attached hereto and incorporated by reference herein as Exhibit 2.

24. The Application, which Defendant completed when she was domiciled in Columbus, Ohio, consisted of Part I, an Individual Disability Insurance Supplement to the Application for Insurance (the “Supplement”), an Amendment to the Application (the “Amendment”), Part 2 (Non-Medical), and Part 2 (Representations to the Medical Examiner).

25. Defendant signed and submitted Part I on July 7, 2010.

26. Defendant signed and submitted the Supplement on July 7, 2010.

27. Defendant signed and submitted the Amendment on August 17, 2010.

28. Defendant signed and submitted Part 2 (Non-Medical) on July 6, 2010.

29. Defendant signed and submitted Part 2 (Representations to the Medical Examiner) on July 23, 2010.

30. Part I of the Application, which Defendant signed, provides in pertinent part that:

This Application for Insurance (Part 1), Application for Insurance (Part 2 Non-Medical), any required Representations to the Medical Examiner [sic], and any other supplements or amendments to this Application for Insurance will form the basis for, and become part of and attached to any policy or coverage issued and is herein referred to as the ‘Application.’ ... All of the statements that are part of this Application are correctly recorded, and are complete and true to the best of the knowledge and belief of those persons who made them. ... Any misrepresentation or omission, if found to be material, may adversely affect acceptance of the risk, claims payment, or may lead to rescission of any policy that is issued based on this Application. ... **Any person who knowingly, and with intent to defraud any insurance company or other person files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.** (Emphasis in original).

31. Part 2 (Non-Medical) of the Application, which Defendant signed, provides in pertinent part:

I understand and agree that the statements and answers in this Application for Insurance (Part 2 Non-Medical) are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of insurance, if issued. **Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and my also be subject to civil penalties.** (Emphasis in original).

32. Part 2 (Representations to the Medical Examiner), which Defendant signed, provides in pertinent part:

I understand and agree that the statements and answers in this Representations to the Medical Examiner are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of insurance, if issued. **Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and my also be subject to civil penalties.** (Emphasis in original).

33. The Amendment, which Defendant signed, provides in pertinent part:

It is agreed that these amendments and declarations are to be taken and considered a part of said application and subject to the representations and agreements therein, and that the said application and these amendments are to be taken as a whole and considered as the basis, and form part of the contract or policy issued thereon.

It is further represented that the statements and answers in said application were complete and true when made and that no changes have occurred which would make said statements and answers incorrect or incomplete as of the present date.

34. In Part 2 (Non-Medical) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 1(j)(x): "In the last 10 years, have you had,

been treated for or received a consultation or counseling for: ... anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?"

35. In Part 2 (Non-Medical) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 1(t): "Other than as previously stated on this application, in the last five years have you received medical advice or counseling from physician, medical or mental health professionals, counselors, psychotherapists, chiropractors, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility?"

36. In Part 2 (Representations to Medical Examiner) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 3(x): "In the last ten years, have you had, been treated for or received a consultation or counseling for: ... anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?"

37. In Part 2 (Representations to Medical Examiner) of the Application, which Defendant signed, Defendant answered "no" to the following question, number 13: "Other than as previously stated on this Representations [sic], in the last five years have you received medical advice from physicians, medical or mental health professionals, counselors, psychotherapists, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility?"

38. The answers provided to question numbers 1(j)(x), 1(t), 3(x), and 13 as set forth in paragraphs 34 through 37 above, and the attestations in Parts I and 2 as set forth in paragraphs 30 through 33 above, were false.

**COUNT I – RESCISSION OF POLICY NO. Z1959960**

39. Berkshire Life repeats and realleges Paragraph Nos. 1 through 21 as though fully set forth herein.

40. The false statements in the application for Policy No. Z1959960 as set forth above were willfully false.

41. The false statements in the application for Policy No. Z1959960 as set forth above were fraudulently made.

42. The false statements in the application for Policy No. Z1959960 as set forth above induced Berkshire Life to issue Policy No. Z1959960.

43. The false statements in the application for Policy No. Z1959960 as set forth above materially affected either the acceptance of the risk or the hazard assumed by Berkshire Life, in that had Berkshire Life known the true facts pertaining to Defendant's medical history at the time she applied for Policy No. Z1959960, it would not have issued Policy No. Z1959960, but would have declined the application therefore.

44. But for the false statements in the application for Policy No. Z1959960 as set forth above, Berkshire Life would not have issued Policy No. Z1959960.

45. Policy No. Z1959960 is therefore null and void pursuant to Ohio Rev. Code Ann. § 3923.14 (West 2012).

46. Berkshire Life has tendered to Defendant through her counsel a check for the refund of all premiums paid on the subject disability income policy, Policy No. Z1959960.

**WHEREFORE**, Plaintiff Berkshire Life Insurance Company of America respectfully requests that:

A. This Court enter judgment in rescission in favor of Berkshire Life Insurance

Company of America by rescinding Policy No. Z1959960, which judgment will set aside, cancel and declare said policy to be null and void;

- B. This Court order that the subject life insurance policy be delivered and surrendered to Berkshire Life Insurance Company of America for cancellation; and
- C. This Court provide such other and further relief as it deems equitable and just.

**COUNT II – DECLARATORY JUDGMENT - POLICY NO. Z1959960**

47. Berkshire Life Insurance Company of America repeats and realleges Paragraphs 1 through 21 as though fully set forth herein.

48. An actual controversy exists between the parties with respect to the subject disability income insurance policy, Policy No. Z1959960, and pursuant to 28 U.S.C. § 2201 and Rule 57 of the Federal Rules of Civil Procedure, this Court has the authority to enter a declaratory judgment as to the rights of the parties concerning Policy No. Z1959960.

**WHEREFORE**, Plaintiff Berkshire Life Insurance Company of America respectfully requests that:

- A. This Court declare, adjudicate and enter by judgment the rights and legal obligations of the parties to this matter in controversy, in particular regarding the disability income insurance policy issued to Paula A. Habib, MD, Policy No. Z1959960;
- B. This Court declare, adjudicate and enter by judgment that Policy No. Z1959960 is null and void and of no effect, and that Berkshire Life Insurance Company of America has no obligation or liability thereunder other than the refund of premiums paid; and

C. This Court provide such other relief as is deemed equitable and just.

**COUNT III – RESCISSION OF POLICY NO. Z1959970**

49. Berkshire Life repeats and realleges Paragraph Nos. 1 through 4 and 22 through 38 as though fully set forth herein.

50. The false statements in the application for Policy No. Z1959970 as set forth above were willfully false.

51. The false statements in the application for Policy No. Z1959970 as set forth above were fraudulently made.

52. The false statements in the application for Policy No. Z1959970 as set forth above induced Berkshire Life to issue Policy No. Z1959970.

53. The false statements in the application for Policy No. Z1959970 as set forth above materially affected either the acceptance of the risk or the hazard assumed by Berkshire Life, in that had Berkshire Life known the true facts pertaining to Defendant's medical history at the time she applied for Policy No. Z1959970, it would not have issued Policy No. Z1959970, but would have declined the application therefore.

54. But for the false statements in the application for Policy No. Z1959970 as set forth above, Berkshire Life would not have issued Policy No. Z1959970.

55. Policy No. Z1959970 is therefore null and void pursuant to Ohio Rev. Code Ann. § 3923.14 (West 2012).

56. Berkshire Life has tendered to Defendant through her counsel a check for the refund of all premiums paid on the subject disability income policy, Policy No. Z1959970.

**WHEREFORE**, Plaintiff Berkshire Life Insurance Company of America respectfully requests that:

- A. This Court enter judgment in rescission in favor of Berkshire Life Insurance Company of America by rescinding Policy No. Z1959970, which judgment will set aside, cancel and declare said policy to be null and void;
- B. This Court order that the subject life insurance policy be delivered and surrendered to Berkshire Life Insurance Company of America for cancelation; and
- C. This Court provide such other and further relief as it deems equitable and just.

**COUNT IV – DECLARATORY JUDGMENT - POLICY NO. Z1959970**

57. Berkshire Life Insurance Company of America repeats and realleges Paragraphs 1 through 4 and 22 through 38 as though fully set forth herein.

58. An actual controversy exists between the parties with respect to the subject disability income insurance policy, Policy No. Z1959970, and pursuant to 28 U.S.C. § 2201 and Rule 57 of the Federal Rules of Civil Procedure, this Court has the authority to enter a declaratory judgment as to the rights of the parties concerning Policy No. Z1959970.

**WHEREFORE**, Plaintiff Berkshire Life Insurance Company of America respectfully requests that:

- A. This Court declare, adjudicate and enter by judgment the rights and legal obligations of the parties to this matter in controversy, in particular regarding the disability income insurance policy issued to Paula A. Habib, MD, Policy No. Z1959970;
- B. This Court declare, adjudicate and enter by judgment that Policy No. Z1959970 is null and void and of no effect, and that Berkshire Life Insurance Company of America has no obligation or liability thereunder other than the refund of

premiums paid; and

C. This Court provide such other relief as is deemed equitable and just.

Respectfully submitted,

/s/ Ryan P. Sherman by  
David S. Bloomfield, Jr.

---

Ryan P. Sherman (0075081)  
Trial Attorney  
David S. Bloomfield, Jr. (0068158)  
Porter, Wright, Morris & Arthur LLP  
41 South High Street, Suites 2800-3200  
Columbus, Ohio 43215-6194  
(614) 227-2000  
(614) 227-2100 (fax)  
rsherman@porterwright.com  
dbloomfield@porterwright.com

*Attorneys for Plaintiff  
Berkshire Life Insurance Company of America*

Of Counsel:

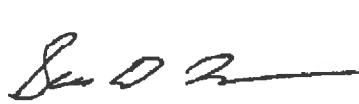
Donald A. Murday  
Craig M. Bargher  
CHITTENDEN, MURDAY &  
NOVOTNY LLC  
303 W. Madison Street, Suite 1400  
Chicago, Illinois 60606  
(312) 281-3600  
(312) 281-3678 (fax)  
dmurday@cmn-law.com  
cbargher@cmn-law.com  
(Motions for leave to appear  
*Pro Hac Vice* to be filed)

# Exhibit 1

**Berkshire Life Insurance Company of America**  
700 South Street • Pittsfield, Massachusetts 01201  
1-800-819-2468

The Policy is issued by  
Berkshire Life Insurance Company of America, a wholly  
owned stock subsidiary of The Guardian Life Insurance  
Company of America, New York, NY.

Berkshire Life Insurance Company of America hereby  
furnishes insurance to the extent set out in the Policy.  
All of the provisions on this and pages that follow  
are part of the Policy.



Secretary



President

You and Your mean the person insured.  
We, Us, Our, and Berkshire Life mean  
Berkshire Life Insurance Company of America.

### **NONCANCELLABLE AND GUARANTEED RENEWABLE TO THE EXPIRATION DATE**

You may renew the Policy at the end of each Premium Term until the Expiration Date.  
During that time, We cannot change the premium or cancel the Policy.

### **YOUR CONDITIONAL RIGHT TO RENEW AFTER THE EXPIRATION DATE-PREMIUMS CAN CHANGE**

After the Expiration Date, You may renew the Policy at the end of each Premium Term  
as long as You are not Disabled and You are Gainfully Employed Full Time for at least 10 months  
each year and the premium is paid on time.

Your premium will be at Our rates then in effect for persons of Your Age, Class of Risk,  
Occupation Class, and any special class rating that applies to the Policy. We have the right to  
change such premiums on a class basis on any Policy Anniversary.

### **NOTICE OF TEN-DAY RIGHT TO EXAMINE POLICY**

Please read the Policy carefully. It is a legal contract between You and Us. You may return the  
Policy to Us or to the representative through whom You bought it within ten days from  
the date You receive it. Immediately upon such delivery or mailing, the Policy will be  
void from the beginning, and any premium paid for it will be refunded.

**Disability Income Policy**  
Non-Participating - Franchise

1500-ER (04/09) OH

*Berkshire Life Insurance Company of America  
is a wholly owned stock subsidiary of  
The Guardian Life Insurance Company of America, New York, NY*

**DUPLICATE POLIC**  
  
**GUARDIAN**

## Berkshire Life Insurance Company of America, Pittsfield, MA

## Schedule Page 1a

Insured:	PAULA A HABIB	Policy Number:	Z1959960
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

## Policy Specifications for the Insured

Class of Risk:	Select	Gender:	Female
Occupation Class:	5M	Premium Term:	Annual

## Policy Coverage and Premium Summary

Coverage	Monthly Benefit	Annual Premium
Disability Income Insurance Policy	\$10,000	\$2,509.00
Residual Disability Benefit Rider		\$452.00
Graded Lifetime Indemnity for Total Disability Rider		\$806.00
Catastrophic Disability Benefit Rider	\$8,000	\$263.20
<b>Total (Premium is before discounts and policy fee)</b>	<b>\$18,000</b>	<b>\$4,030.20</b>

## Applicable Policy Discount

Employer Sponsored Discount:	10.00%
------------------------------	--------

Discounted Annual Premium (before policy fee):	\$3,627.18
Annual Policy Fee:	\$27.00

Annual Premium (after discounts and policy fee):	\$3,654.18
--	------------

You have selected the level premium payment option. The level premium period will be to Age 67.

**DUPLICATE POLICY**

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This Schedule Page replaces any previously issued Schedule Page.

Berkshire Life Insurance Company of America, Pittsfield, MA

Schedule Page 1b

Insured:	PAULA A HABIB	Policy Number:	Z1959960
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

About Your Premiums

The premiums for the Policy are based on gender neutral rates.

If You elect to increase, decrease or change Coverage or change the Premium Term, Your premium may change.

The following summarizes the premium for each Premium Term option during the level premium period for the Coverage You have selected.

For a Semiannual Premium Term:

You will pay \$1,881.90 every 6 months. This means You are paying an additional \$109.62 or 3.00% per year, or a total annualized premium of \$3,763.80.

For a Quarterly Premium Term:

You will pay \$959.77 every 3 months. This means You are paying an additional \$184.90 or 5.06% per year, or a total annualized premium of \$3,839.08.

For a Monthly Premium Term under a list-bill arrangement:

You will pay \$313.65 every month. This means You are paying an additional \$109.62 or 3.00% per year, or a total annualized premium of \$3,763.80.

For a Monthly Premium Term utilizing Guard-O-Matic

You will pay \$304.51 every month. There is no additional charge for paying Your premiums on a monthly basis versus paying them on an annual basis.

The additional charge, if any, that is added for paying in installments more frequent than payment on an annual basis will remain the same until the end of the initial level premium period.

An increase, decrease or change in Coverage may result in a change in premium, and a new Schedule Page will be provided to You.

---

This Schedule Page replaces any previously issued Schedule Page.

## Berkshire Life Insurance Company of America, Pittsfield, MA

## Schedule Page 1c

Insured:	PAULA A HABIB	Policy Number:	Z1959960
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

## Disability Income Insurance Policy Coverage Summary

Issue Age	Monthly Indemnity	Elimination Period	Accumulation Period	Benefit Period	Expiration Date	Annual Premium
31	\$10,000	90 days	210 days	To Age 67	08/01/2046	\$2,509.00

## Catastrophic Disability Benefit Rider Coverage Summary

Issue Age	Catastrophic Disability Indemnity	Elimination Period	Accumulation Period	Benefit Period	Expiration Date	Annual Premium
31	\$8,000	90 days	210 days	To Age 67	08/01/2046	\$263.20

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This Schedule Page replaces any previously issued Schedule Page.

## Berkshire Life Insurance Company of America, Pittsfield, MA

## Schedule Page 1d

Insured:	PAULA A HABIB	Policy Number:	Z1959960
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

## About Your Benefit Period

The Benefit Period for the Policy meets the federal guidelines for nondiscrimination in employment because of age.

The Maximum Benefit Period for Mental and/or Substance-Related Disorders is the same as the Benefit Period. Under no circumstance will We pay benefits for any Disability due to a Mental and/or Substance-Related Disorder that We have excluded by name or specific description.

## For a To Age 67 Benefit Period:

If Disability begins	The Benefit Period is
Prior to age 60	To Age 67
At or after age 60, but before age 61	84 Months
At or after age 61, but before age 62	72 Months
At or after age 62, but before age 63	60 Months
At or after age 63, but before age 64	48 Months
At or after age 64, but before age 65	36 Months
At or after age 65, but before age 75	24 Months
At or after age 75	12 Months

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This Schedule Page replaces any previously issued Schedule Page.

## TABLE OF CONTENTS

Definitions .....	3
Provisions Relating to Benefits .....	7
Total Disability Benefit .....	7
Medical Care Requirement .....	7
Presumptive Total Disability Benefit .....	7
Capital Sum Benefit .....	7
Fractional Month .....	7
Waiver of Elimination Period .....	8
Recurrent Disability .....	8
Concurrent Disability .....	8
Separate Periods of Disability .....	8
Transplant and Cosmetic Surgery .....	8
Waiver of Premium Benefit .....	8
Provisions Relating to Rehabilitation and Workplace Modification .....	9
Rehabilitation Benefit .....	9
Modification and Access Benefit .....	9
Provision Relating to Suspension .....	9
Suspension During Military Service .....	9
Exclusions and Limitations .....	10
Exclusions .....	10
Limitation While Outside the United States or Canada .....	10
Pre-existing Condition Limitation .....	10
Mental and/or Substance-Related Disorders Limitation .....	10
Provisions Relating to Claims .....	10
Notice of Claim .....	10
Claim Forms .....	11
Proof of Loss .....	11
Time of Payment of Claims .....	11
Payment of Claims .....	11
Examinations .....	11
Responsibility to Cooperate and Obtain Appropriate Medical Care .....	12
Provisions Relating to Premium and Renewal .....	12
Premium .....	12
Grace Period .....	12
Premium Term Changes .....	12
Renewal After The Expiration Date .....	12
Cancellation by the Owner .....	12
Reinstatement .....	12
General Contract Provisions .....	13
Consideration .....	13
Effective Date Provision .....	13
Preliminary Term Provision .....	13
Entire Contract; Changes .....	13
Incontestable .....	13
Termination of the Policy .....	13
Conformity with State Laws .....	13
Legal Actions .....	13
Misstatement of Age .....	14
Assignment .....	14
Waiver of Policy Provisions .....	14

Additional Coverage, if any, is shown in the Schedule Page  
and is described in the rider forms attached to the Policy.

If You have questions about the Policy,  
You may call Berkshire Life Insurance Company of America at 1-800-819-2468.

## DEFINITIONS

### **Accumulation Period**

The Accumulation Period is shown in the Schedule Page. It is an uninterrupted period of consecutive days that begins on the first day that You are Disabled and during which the Elimination Period must be satisfied.

### **Age**

References to a specific age -- such as age 65 -- mean Your age as of the Policy Anniversary that first occurs on or after the birthday on which You attain that age.

### **Benefit Period**

The Benefit Period is shown in the Schedule Page. It is the longest period of time for which We will pay benefits for a continuous Disability from the same cause.

### **Class of Risk**

The Class of Risk is shown in the Schedule Page.

### **Coverage**

Coverage means the benefits available under the Policy.

### **Disability or Disabled**

Disability means Total Disability. Disabled means Totally Disabled.

### **Effective Date**

Effective Date means the date that the Policy, or a rider, takes effect.

### **Elimination Period**

The Elimination Period is shown in the Schedule Page. The Elimination Period is the number of days that must elapse before benefits become payable. The Elimination Period starts on the first day that You are Disabled. You must be Disabled, from the same cause or a different cause for this entire period. The days within this period need not be consecutive, but they must occur within the Accumulation Period. Benefits will not accrue or be payable during the Elimination Period.

### **Expiration Date**

The Expiration Date is shown in the Schedule Page. Expiration Date means the date on which Coverage ends, if the Policy has not previously terminated.

### **Full Time**

Full Time means at least 30 hours each week.

### **Gainfully Employed or Gainful Employment**

Gainfully Employed or Gainful Employment means actively at work or engaged in activities for income, remuneration or profit.

### **Hospital**

Hospital means a facility or institution legally operating as a hospital that:

- is mainly engaged in providing inpatient care and treatment of sick or injured persons, and routinely makes a charge for such care; and
- is supervised by a staff of physicians on the premises; and
- provides 24-hour nursing services on the premises by registered graduate nurses.

In no event will Hospital include any institution or facility that is:

- operated as a rest home, a convalescent facility, or a long-term nursing care facility; or
- mainly for the care of the aged, or which primarily affords custodial or educational care.

**Income**

**Income** means the compensation that You receive, or which is attributable to You, for work or personal services, after **Business Expenses**, but before any other deductions. **Income** includes salaries, wages, fees, commissions, bonuses, pension and profit sharing contributions, other payments for Your personal services, and other compensation or income earned by You or attributable to You by a business in which You have an ownership interest. **Income** does not include any forms of unearned income except as derived from a business in which You have an ownership interest. With respect to other compensation or income earned by You or attributable to You by a business in which You have an ownership interest, this amount is determined after deduction of normal and customary unreimbursable **Business Expenses** but before deduction of any of Your personal income taxes.

**Prior Income** means Your average monthly **Income** for either the last 24 calendar months just prior to the date on which You became **Disabled**, or for the two calendar years with the highest earnings in the three calendar years just prior to the date on which You became **Disabled**, whichever is greater.

**Current Income** means all **Income**, as defined above, for each month during a period of **Disability**. We will not include **Income** received for services rendered prior to the start of **Disability** in Your **Current Income**.

**Business Expenses** means the regular business expenses which may be deducted from gross earned **Income** for the period **Income** is being determined. When You are **Disabled**, Your monthly **Business Expenses** may not exceed Your average monthly **Business Expenses** for the same period in which Your **Prior Income** was determined.

**Loss of Income** means the difference between Your **Prior Income** and Your **Current Income**. This difference will be considered a **Loss of Income** to the extent it is solely the result of the **Injury** or **Sickness** that caused Your **Disability**.

**Injury**

**Injury** means accidental bodily injury that first occurs on or after the **Effective Date** and while the **Policy** is in force, and that is not contributed to by **Sickness**.

**Issue Age**

**Issue Age** is shown in the **Schedule Page**. It is Your Age on the **Policy Date**.

**Loss Payee**

The **Loss Payee** is named in the **Schedule Page**. We will pay benefits for which We are liable to the **Loss Payee**.

**Maximum Benefit Period for Mental and/or Substance-Related Disorders**

**Maximum Benefit Period for Mental and/or Substance-Related Disorders** is shown in the **Schedule Page**. It is the longest period of time, during the duration of the **Policy**, for which We will pay benefits for loss contributed to or caused by **Mental and/or Substance-Related Disorders**.

**Mental and/or Substance-Related Disorders**

**Mental and/or Substance-Related Disorders** means any disorder classified in the **Diagnostic and Statistical Manual of Mental Disorders (DSM)**. This includes but is not limited to, psychiatric, psychological, emotional, or behavioral disorders, or disorders related to stress or to substance abuse or dependency, or any biological or biochemical disorder or imbalance of the brain regardless of the cause, including any complications thereof. This does not include dementia or cognitive impairment resulting from stroke, physical trauma, infections, or a form of senility or irreversible dementia such as **Alzheimer's Disease**.

**Diagnostic and Statistical Manual of Mental Disorders or DSM** means the most recent version of the diagnostic manual as published by the **American Psychiatric Association (APA)** as of the start of Your **Disability**. If the **DSM** is discontinued, We will use the replacement chosen by the **APA**, or by an organization which succeeds it.

**Monthly Indemnity**

**Monthly Indemnity** is shown in the **Schedule Page**. It is the amount We will pay for each month of **Total Disability**.

**Occupation Class**

The **Occupation Class** is shown in the **Schedule Page**.

**Owner**

Owner is shown in the Schedule Page. You are the Owner unless some other person or entity is named in the Schedule Page. The Owner has the right to renew the Policy, to request a change in Coverage, to change the Loss Payee, and to make other Policy changes.

**Physician**

Physician means a person who is licensed by law in the state in which he or she practices as a Medical Doctor or Doctor of Osteopathy, and is acting within the scope of that license to treat Injury or Sickness that results in a Disability. A Physician cannot be You or anyone related to You by blood or marriage, a member of Your household, Your business or professional partner or employer, or any person who has a financial affiliation or business interest with You. If Your Disability is due to a Mental and/or Substance-Related Disorder, the Physician must be a licensed psychiatrist or a licensed doctoral level psychologist.

**Policy**

Policy means the legal contract between You and Us. The entire contract consists of the Policy, any application(s), the Schedule Pages and any attached riders, amendments, and endorsements.

**Policy Anniversary**

Policy Anniversary is the Yearly Anniversary of the Policy Date while the Policy remains in force.

**Policy Date**

The Policy Date is shown in the Schedule Page. It is the date from which premiums are calculated and become due.

**Pre-existing Condition**

Pre-existing Condition means a physical or mental condition:

- that was misrepresented or not disclosed in Your application; and
- for which You received professional medical advice, diagnosis or treatment within two years before the Effective Date; or
- that caused symptoms within one year before the Effective Date for which a prudent person would usually seek professional medical advice, diagnosis or treatment.

**Preliminary Term**

Preliminary Term, if shown in the Schedule Page, means the period of time for which the Policy is in force prior to the Policy Date. If applicable, the Preliminary Term premium is shown in the Schedule Page.

**Premium Term**

Premium Term is shown in the Schedule Page. It is the frequency of Your premium payments.

**Sickness**

Sickness means an illness or disease that first manifests itself on or after the Effective Date and while the Policy is in force.

**Suspension Period**

Suspension Period is a period of time during which the Policy will not be in force. We will neither accept premiums nor pay benefits under the Policy during a Suspension Period. The Policy will not cover losses that result from Injury or Sickness that occurs or begins during a Suspension Period. No privileges or options under the Policy or any attached riders may be exercised during a Suspension Period.

**Termination Date**

Termination Date means the date on which the Policy terminates.

POLICY 21959960

\*\*\*\*\*  
FORM R129

**Total Disability or Totally Disabled**

Total Disability or Totally Disabled means that, solely due to Injury or Sickness, You are not able to perform the material and substantial duties of Your Occupation.

You will be Totally Disabled even if You are Gainfully Employed in another occupation so long as, solely due to Injury or Sickness, You are not able to work in Your Occupation.

Working an average of more than 40 hours in a week, in itself, is not a material and substantial duty.

**We, Us, Our and Berkshire Life**

We, Us, Our and Berkshire Life mean Berkshire Life Insurance Company of America.

**You and Your**

You and Your mean the person named as the insured in the Schedule Page of the Policy.

**Your Occupation**

Your Occupation means the occupation (or occupations, if more than one) in which You are Gainfully Employed during the 12 months prior to the time You become Disabled.

If You have limited Your Occupation to the performance of the material and substantial duties of a single medical specialty or to a single dental specialty, We will deem that specialty to be Your Occupation.

## PROVISIONS RELATING TO BENEFITS

### Total Disability Benefit

When You are Totally Disabled, We will pay the Monthly Indemnity as follows:

- You must become Totally Disabled while the Policy is in force.
- You must satisfy the Elimination Period.
- After You have satisfied the Elimination Period, Monthly Indemnity will be payable at the end of each month while You remain Totally Disabled.
- Monthly Indemnity will stop at the end of the Benefit Period or, if earlier, on the date You are no longer Totally Disabled.

We will not increase the Monthly Indemnity because You are Totally Disabled from more than one cause at the same time.

### Medical Care Requirement

We will not pay benefits nor waive premium under the Policy for any period of Disability during which You are not under the regular medical care of a Physician. The medical care must be provided by a Physician whose specialty is appropriate for Your Injury or Sickness. The medical care must be appropriate, according to prevailing medical standards, for the condition causing the Disability.

We will waive the medical care requirement during any claim under the Policy upon reasonable written proof that Your Injury or Sickness no longer requires the regular medical care of a Physician under prevailing medical standards. Such waiver will not restrict Our rights under the Proof of Loss and Examinations provisions of the Policy.

### Presumptive Total Disability Benefit

We will always consider You to be Totally Disabled even if You are Gainfully Employed, if Injury or Sickness results in your total and complete loss of:

- the sight in both eyes;
- hearing in both ears;
- speech; or
- the use of both hands, both feet, or one hand and one foot, in their entirety.

If Your Injury or Sickness results from one of these conditions, We will waive the unexpired portion of the Elimination Period and benefits will start to accrue from the date of Your Total Disability. Monthly Indemnity will be paid for as long as Your Total Disability continues, but not longer than the Benefit Period.

### Capital Sum Benefit

The Capital Sum Benefit is a lump sum amount in addition to any other benefit payable under the Policy. The Capital Sum Benefit is equal to twelve times the Monthly Indemnity at the time You suffer a capital loss.

A capital loss means the total and irrecoverable loss of all sight in one eye; or the complete loss of a hand or foot by severance through or above the wrist or ankle. Such loss must result from Sickness or Injury.

If You suffer a capital loss while the Policy is in force and survive it for 30 days, We will pay the Capital Sum Benefit for each such loss. But We will not pay for more than two such losses in Your lifetime. If the Policy has terminated, We will pay for a capital loss which results from an Injury sustained while the Policy was in force and which occurs within 90 days after the date of that Injury.

### Fractional Month

We will pay 1/30 of the monthly benefit payable under the Policy for each day for which We are liable when You are Disabled for less than a full month.

**Waiver of Elimination Period**

We will waive the Elimination Period if:

- You become Disabled within five years after the end of a previous Disability; and
- The previous Disability lasted more than six months; and
- We paid benefits under the Policy for the previous Disability.

**Recurrent Disability**

If, after the end of a period of Disability, You become Disabled again, the later period of Disability will be deemed a continuation of the previous Disability, if:

- You have returned to Full Time Gainful Employment for a period of less than 12 months after the previous Disability ends; and
- the Disability results entirely or in part from the same cause or causes as the previous Disability; and
- We paid benefits under the Policy for the previous Disability.

If the Disability is determined to be a continuation of the previous Disability, Your prior claim for Disability will resume and no new Elimination Period will be required. You must satisfy all terms and conditions set forth in the Policy.

If the Disability is determined not to be a continuation of the previous Disability, then the current period of Disability will be considered a new and separate Disability.

**Concurrent Disability**

We will pay benefits for a concurrent Disability as if there were only one Injury or Sickness. Once a period of Disability begins, We will consider it to be a continuous period of Disability no matter what Injury or Sickness, or combination thereof, caused the Disability or caused it to continue. In all cases, if You are Disabled from more than one cause, the amount and duration of benefits will not be more than that for any one cause.

**Separate Periods of Disability**

If You continue to be Disabled after the Benefit Period ends, You will not be eligible for a new Benefit Period unless:

- You recover from the previous Disability; and
- You return to Full Time Gainful Employment; and
- the Policy remains in force; and
- You have satisfied all other terms and conditions of the Policy.

**Transplant and Cosmetic Surgery**

If, more than six months after the Effective Date, You become Totally Disabled because of:

- the transplant of a part of Your body to another person, or
- complications of cosmetic surgery to improve Your appearance or correct a disfigurement,

We will deem You to be Totally Disabled as a result of Sickness.

**Waiver of Premium Benefit**

If You are Disabled for the length of the Elimination Period due to Injury or Sickness not excluded from Coverage:

- We will refund that portion of any premium paid which applies to the period of Disability beyond the date that You were first Disabled in the same claim.
- We will then waive any later premiums that are due while You are continuously Disabled in the same claim and receiving benefits for the Disability.
- We will continue to waive premiums for the six-month period after You recover. At the end of the six-month period, You are responsible for the pro rata portion of the premium for the remainder of the current Premium Term, and all premiums that fall due thereafter in order to keep the Policy in force.

If, after the end of the Benefit Period and before the Expiration Date You remain continuously Disabled, waiver of premium will continue. If You subsequently recover from the Disability, You must notify us within six months of the date You recover. You will then be responsible for the pro rata portion of the premium for the remainder of the current Premium Term and all premiums that fall due thereafter. Failure to notify Us within six months of the date You recover will result in termination of the Policy.

The Waiver of Premium Benefit will also apply if benefits are payable because You have met the requirements of the Recurrent Disability provision.

Nothing in this provision will change the conditions for renewal after the Expiration Date that require You to be Gainfully Employed Full Time for at least 10 months each year.

#### **PROVISIONS RELATING TO REHABILITATION AND WORKPLACE MODIFICATION**

##### **Rehabilitation Benefit**

If You are Disabled, You may be eligible for a Rehabilitation Benefit. If You and We agree in advance on a program of occupational rehabilitation, We will pay for the program as set forth in a signed written agreement. The program of occupational rehabilitation must be a formal plan that will help You to return to Gainful Employment in Your Occupation. The program must be directed by an organization or individual licensed or accredited to provide occupational rehabilitation or education to persons who are disabled.

The extent of Our role in this program will be determined by the written agreement. We will pay only those costs that are not otherwise covered by insurance, workers' compensation, or any public fund or program.

We will periodically review the program and Your progress in it. We will continue to pay for the program, subject to the written agreement, as long as We determine that it is helping You return to Gainful Employment in Your Occupation.

Participating in a program of occupational rehabilitation will not in itself be considered a recovery from the Injury or Sickness that resulted in Your Disability, and benefits will continue as provided in the Policy.

##### **Modification and Access Benefit**

If You are Disabled, You may be eligible for the Modification and Access Benefit. If a modification is determined by Us to be appropriate and reasonable to enable You to perform Your material and substantial duties, We will reimburse You for the cost that You incur for such modification upon written proof acceptable to Us as set forth in a signed written agreement. The purpose of any such modification must be to help You to return to Gainful Employment in Your Occupation.

#### **PROVISION RELATING TO SUSPENSION**

##### **Suspension During Military Service**

We will suspend the Policy on the date You begin active duty in the military of any nation or international authority. Such active duty will not include training that lasts 90 days or less. We will refund the pro rata portion of any premium paid for a period of time beyond the date that the Suspension Period begins. Premiums must be paid to the date on which the Suspension Period begins.

You do not have to provide evidence of medical insurability or Income in order to end the Suspension Period. The Suspension Period will end on the date We receive Your written request to place the Policy back in force and Your premium payment. The date We receive Your written request must occur within 90 days after active duty ends.

After the end of the Suspension Period, premiums will be at the same rate that they would have been had the Policy remained in force. The Policy will not cover losses that result from Injury or Sickness that occurs or begins during a Suspension Period. The Policy will cover only losses that result from Injury that occurs after the end of the Suspension Period or Sickness that first manifests itself more than 10 days after the end of the Suspension Period. In all other respects, You and We will have the same rights under the Policy as before it was suspended.

After the end of the Suspension Period, You must pay the pro rata premium for Coverage until the next Premium Term. If the Expiration Date occurs during a Suspension Period, the Policy will terminate.

## EXCLUSIONS AND LIMITATIONS

### Exclusions

We will not pay benefits for any Disability:

- caused by, contributed to, or which results from military training, military action, military conflict, or war, whether declared or undeclared, while You are serving in the military or units auxiliary thereto, or working for contracted military services;
- during any period of time in which You are incarcerated;
- caused by, contributed to, or which results from Your commission of, or attempt to commit, a criminal offense as defined under local, state, or federal law;
- caused by, contributed to, or which results from Your being engaged in an illegal occupation;
- caused by, contributed to, or which results from the suspension, revocation or surrender of Your professional or occupational license or certification;
- caused by, contributed to, or which results from an intentionally self-inflicted injury; or
- due to any loss We have excluded by name or specific description.

### Limitation While Outside the United States or Canada

You must be living full time in the 50 United States of America, the District of Columbia or Canada in order to receive benefits under the Policy, except for incidental travel or vacation, otherwise benefits will cease. Incidental travel or vacation means being outside of the 50 United States of America, the District of Columbia or Canada for not more than two non-consecutive months in a 12-month period. You may not recover benefits that have ceased pursuant to this limitation.

If benefits under the Policy have ceased pursuant to this limitation and You return to the 50 United States of America, the District of Columbia or Canada, You may become eligible to resume receiving benefits under the Policy. You must satisfy all terms and conditions of the Policy in order to be eligible to resume receiving benefits under the Policy.

If You remain outside of the 50 United States of America, the District of Columbia or Canada, premiums will become due beginning six months after benefits cease.

### Pre-existing Condition Limitation

We will not cover any loss that begins in the first two years after the Effective Date from a Pre-existing Condition.

### Mental and/or Substance-Related Disorders Limitation

Benefits for any Disability due to a Mental and/or Substance-Related Disorder will be paid for a period not longer than the Maximum Benefit Period for Mental and/or Substance-Related Disorders.

After the Maximum Benefit Period for Mental and/or Substance-Related Disorders and subject to the Policy provisions, We will only pay benefits while You are continuously confined in a Hospital for treatment of a Disability due to a Mental and/or Substance-Related Disorder, and You are under the regular medical care of a Physician.

Under no circumstance will We pay benefits for any Disability due to a Mental and/or Substance-Related Disorder that We have excluded by name or specific description.

## PROVISIONS RELATING TO CLAIMS

### Notice of Claim

You must give Us written Notice of Claim within 30 days after any loss covered by the Policy occurs or begins, or as soon after that as is reasonably possible. Written Notice of Claim, with complete information to identify You, will be sufficient if provided to Us at Our home office, 700 South Street, Pittsfield, MA 01201.

#### **Claim Forms**

When We receive written Notice of Claim, We will send Claim Forms for filing Proof of Loss. Claim Forms must be completed, signed and returned to Us, and are a required part of Proof of Loss. If We do not send You such forms within 15 days after receiving written Notice of Claim, You may submit a written statement within the time fixed in the Policy for filing Proof of Loss, which provides the nature and extent of the loss for which a claim is made.

#### **Proof of Loss**

You must provide Us with written Proof of Loss at Our home office for a loss within 90 days after the end of each monthly period for which You are claiming benefits. All losses must occur while the Policy is in force.

We can require any proof that We consider necessary to evaluate Your claim. Such proof may include, but is not limited to, medical records, employment records, business records, evidence of Your Prior and Current Income, financial records, and any other information necessary for Us to evaluate Your claim.

If You cannot give Us written Proof of Loss within the prescribed time, We will not deny or reduce Your claim if You give Us written Proof of Loss as soon as reasonably possible. Under no circumstance will We pay benefits if written Proof of Loss is delayed for more than one year, unless You have lacked legal capacity.

#### **Time of Payment of Claims**

Subject to satisfactory written Proof of Loss and upon Our determination that benefits are payable under the provisions of the Policy, We will pay all accrued benefits for Disability and other specified losses for which We are liable. Benefits will be payable at the end of each month after the period of liability has occurred while You are Disabled. Any amounts unpaid when Our liability ends will be paid promptly after We receive satisfactory written Proof of Loss.

#### **Payment of Claims**

You must satisfy all terms and conditions of the Policy in order for benefits to become payable. After all required Proof of Loss is provided and the claim is approved by Us, We will pay the benefits of the Policy for which we are liable to the Loss Payee.

Coverage terminates upon Your death. Any accrued benefits unpaid at Your death will be paid to Your estate.

If any benefit of the Policy becomes payable to a person not competent to give a release, We may pay such benefit, up to \$1,000, to one of Your relatives by blood or marriage who We believe is entitled to it. Any payment made in good faith under this provision will fully discharge Us to the extent of such payment.

#### **Examinations**

We have the right to have You examined at Our expense and as often as We may reasonably require to determine Your eligibility for benefits under the Policy as part of Proof of Loss. We reserve the right to select the examiner. The examiner will be a specialist appropriate to the assessment of Your claim.

The examinations may include but are not limited to medical examinations, functional capacity examinations, psychiatric examinations, vocational evaluations, rehabilitation evaluations, and occupational analyses. Such examinations may include any related tests that are reasonably necessary to the performance of the examination. We will pay for the examination. We may deny or suspend benefits under the Policy if You fail to attend an examination or fail to cooperate with the examiner.

You must meet with Our representative for a personal interview or review of records at such time and place, and as frequently as We reasonably require. Upon Our request, You must provide appropriate documentation.

We have the right, at our expense, to analyze or require an analysis of all relevant financial and operational records, including Your personal, business and corporate federal and state tax returns, as often as We may reasonably require by a financial examiner of Our choice. Such assessments may include analysis of business, financial and operational records for any business in which You have or may have an ownership interest. We can require that Your accounting practices be the same as those which were in effect at the time You first became Disabled.

**Responsibility to Cooperate and Obtain Appropriate Medical Care**

You have the responsibility to cooperate with Us concerning all matters relating to the Policy and claims thereunder. You have the responsibility to obtain all reasonably appropriate medical care for the condition for which You are claiming benefits.

**PROVISIONS RELATING TO PREMIUM AND RENEWAL**

**Premium**

Premiums are due on the first day of each Premium Term. If You die, We will refund to Your estate that part of any premium which applies to the period after Your date of death.

**Grace Period**

After the first Premium Term, We allow a Grace Period of 31 days in which to pay each premium due. The Policy stays in force during the Grace Period. If You have not paid the premium when it is due or by the end of the Grace Period, the Policy will lapse.

**Premium Term Changes**

On any premium due date, You may change the Premium Term, but We will not allow any change which would result in a premium not being due on a Policy Anniversary.

On request, and subject to Our approval, premiums may be paid annually or on a periodic basis. The Premium Terms available are annual, semiannual or quarterly. Premiums may also be paid monthly by automatic bank draft. We will change the Premium Term if We receive the Owner's proper written request at Our home office before the premium due date.

**Renewal After The Expiration Date**

After the Expiration Date, You may renew the Policy at the end of each Premium Term as long as You are not Disabled and You are Gainfully Employed Full Time for at least 10 months each year and the premium is paid on time. If You renew the Policy after the Expiration Date, We will issue a new Schedule Page at that time.

After the Expiration Date, We can require satisfactory written proof that You have continued to be Gainfully Employed Full Time for at least 10 months each year.

The Policy must be in force in order for You to renew the Policy after the Expiration Date.

The only Coverage that will continue after the Expiration Date is for a Total Disability Benefit. All other Coverage in force on the Expiration Date will terminate on the Expiration Date, unless otherwise stated. The Benefit Period after the Expiration Date is shown in the Schedule Page.

After the Expiration Date, Your premium will be at Our rates then in effect for persons of Your Age, Class of Risk, Occupation Class, and any special class rating that applies to the Policy. We have the right to change such premiums on a class basis on any Policy Anniversary.

Any premium paid after the Expiration Date for a period not covered by the Policy will be returned to You.

**Cancellation by the Owner**

You may cancel the Policy at any time by written notice to Us, effective upon receipt or on such later date as may be specified in such notice. In the event of cancellation, We will promptly refund all premium paid for any period after the date of cancellation.

**Reinstatement**

If the Policy has lapsed at the end of the Grace Period, You can apply to reinstate the Policy by completing an application and paying all overdue premiums. Such application must be received by Us within six months of the date the Policy lapsed.

We may require satisfactory evidence of insurability to reinstate the Policy. If We approve Your application, the Policy will be placed back in force on the date of such approval. If We have not approved or refused Your application in writing within 45 days after receipt of such application and overdue premium, the Policy will be reinstated on that 45th day. If We refuse to reinstate the Policy, We will refund Your premium.

In any case, the Policy will be reinstated on the date that We accept a premium and do not ask for an application.

The reinstated Policy will cover only losses that result from Injury that occurs after the date of Reinstatement or Sickness that begins more than 10 days after such date. In all other respects, You and We will have the same rights under the Policy as before it lapsed, subject to any provisions endorsed on or attached to the Policy in connection with Reinstatement.

#### **GENERAL CONTRACT PROVISIONS**

##### **Consideration**

We have issued the Policy in consideration of the representations in Your application and payment of the first premium. A copy of Your application is attached and is a part of the Policy.

##### **Effective Date Provision**

Insurance takes effect on the Effective Date for the Premium Term that is shown in the Schedule Page, unless You have Preliminary Term. The Policy takes effect at 12:01 a.m. on the Effective Date and terminates at 11:59 p.m. on the Termination Date.

##### **Preliminary Term Provision**

If the Schedule Page indicates that You have Preliminary Term, the Policy takes effect at 12:01 a.m. on the Preliminary Term Effective Date. All of Your rights under the Policy will begin on the Preliminary Term Effective Date.

##### **Entire Contract; Changes**

The Policy with any application(s), the Schedule Pages, and any attached riders, amendments and endorsements make up the entire contract. No change in the Policy will be valid unless it has been endorsed on or attached to the Policy in writing by the president, a vice president, or the secretary of Berkshire Life.

No agent or broker has authority to change the Policy or waive any of its provisions.

##### **Incontestable**

The Policy will be incontestable as to the statements, except fraudulent statements, contained in the application after it has been in force for a period of two years during Your lifetime, excluding any period during which You are Disabled. No claim for a loss incurred or Disability that begins after two years from the Effective Date, excluding any period during which You are Disabled, will be reduced or denied because a sickness or physical condition existed prior to the Effective Date. This assumes that such sickness or physical condition was not excluded from Coverage by name or description.

##### **Termination of the Policy**

The Policy will terminate when the first of the following occurs:

- the premium for the Policy remains unpaid at the end of the Grace Period; or
- the date of Your written request to terminate the Policy; or
- the Expiration Date, if You are not Gainfully Employed Full Time for at least 10 months each year; or
- the end of the first Premium Term after the Expiration Date, when You are no longer Gainfully Employed Full Time for at least 10 months each year; or
- Your death.

##### **Conformity with State Laws**

Any provision of the Policy which, on the Effective Date, is in conflict with the laws of the state in which You reside on such date is hereby amended to meet the minimum requirements of such laws.

##### **Legal Actions**

No one can bring an action at law or in equity under the Policy until 60 days after written Proof of Loss has been furnished as required by the Policy. In no case can an action be brought against Us more than three years after written Proof of Loss must be furnished.

**Misstatement of Age**

If Your age has been misstated, Coverage will be based upon what the premium paid would have bought at Your correct age. If We would not have issued the Policy at Your correct age, there will be no insurance and We will owe only a refund of all premiums paid for the period not covered by the Policy.

**Assignment**

We will not be bound by an assignment of the Policy for any claim unless We receive a written assignment on a form provided by Us before We pay the benefits claimed. We will not be responsible for the validity or tax consequences of any assignment.

**Waiver of Policy Provisions**

Our failure to invoke or enforce a right We have reserved under the terms of the Policy will not be deemed a permanent waiver of that right.

**Berkshire Life Insurance Company of America**  
700 South Street  
Pittsfield, MA 01201

## **RESIDUAL DISABILITY BENEFIT RIDER**

This rider is a part of the Policy to which it is attached. All provisions of the Policy apply to this rider and remain the same except where We change them by this rider.

The Policy is amended by adding or changing the following provisions:

### **DEFINITIONS**

#### **CPI-U**

CPI-U means the Consumer Price Index for All Urban Consumers, or any later replacement of it, as published by the United States Department of Labor.

#### **Current Business Expenses**

Current Business Expenses means Your Business Expenses in each month while You are Residually Disabled. While You are Residually Disabled, the Current Business Expenses deducted from gross earned income may not exceed Your Prior Business Expenses except as adjusted by this rider.

#### **Current Index Month**

Current Index Month means the anniversary of the Original Index Month immediately preceding the Review Date.

#### **Disability or Disabled**

Disability or Disabled is amended to also include Residual Disability or Residually Disabled.

#### **Loss of Income Indemnity**

The Loss of Income Indemnity is the amount that We will pay each month for the first 12 months that You are eligible for a Residual Disability benefit in the same claim.

#### **Original Index Month**

Original Index Month means the calendar month 90 days before the date on which You were first Disabled in the same claim.

#### **Prior Business Expenses**

Prior Business Expenses means Your average monthly Business Expenses for the same period in which Your Prior Income is determined.

#### **Residual Disability or Residually Disabled**

Residual Disability or Residually Disabled means that You are Gainfully Employed and are not Totally Disabled under the terms of the Policy but, solely because of Sickness or Injury, Your Loss of Income is at least 15% of Your Prior Income.

#### **Residual Indemnity**

Residual Indemnity means the amount We will pay each month if you continue to be Residually Disabled in the same claim after the Loss of Income Indemnity has been paid for 12 months. It is a percentage of the Monthly Indemnity.

#### **Review Date**

Review Date means the recurrence each year of the date on which You were first Disabled in the same claim.

POLICY Z1959960

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FORM

## PROVISIONS RELATING TO RESIDUAL DISABILITY

### Residual Disability Benefit

When You are Residually Disabled, We will pay a monthly benefit as follows:

- You must become Disabled while the Policy is in force.
- You must satisfy the Elimination Period.
- After You have satisfied the Elimination Period, a Residual Disability benefit will be payable at the end of each month while You are Residually Disabled.

For each month of the first 12 months that You are eligible for a Residual Disability benefit in the same claim, We will pay a Loss of Income Indemnity. The Loss of Income Indemnity is equal to Your Loss of Income less any individual disability insurance benefits You are receiving, or that You are eligible to receive, from Us and all other insurance companies, on policies that are in force on or before the Effective Date of this rider. In no event will the Loss of Income Indemnity exceed Your Monthly Indemnity.

If you continue to be Residually Disabled in the same claim after the Loss of Income Indemnity has been paid for 12 months, We will pay a Residual Indemnity. The Residual Indemnity will be payable monthly and will be a percentage of the Monthly Indemnity.

Residual Indemnity will be determined by the formula (a) divided by (b) multiplied by (c), where:

- (a) is Your Loss of Income for the month in which You are Residually Disabled; and
- (b) is Your Prior Income; and
- (c) is the Monthly Indemnity.

If Your Loss of Income is more than 75% of Prior Income in any month of Residual Disability while Residual Indemnity is payable, We will deem such loss to be 100%.

We will not increase the Residual Disability benefit because You are Disabled from more than one cause at the same time.

### Recovery

Even if You have recovered from the Sickness or Injury that caused Residual Disability, We will continue to consider You Residually Disabled so long as Your Loss of Income is still at least 15% of Your Prior Income and such Loss of Income is solely because of Sickness or Injury.

### Adjustment of Prior Income and Prior Business Expenses Due to Inflation for Computing Your Loss of Income

On the Review Date while benefits are payable, We will adjust Your Prior Income and Prior Business Expenses for the next 12 months to reflect any changes in cost of living since the start of claim. We will compute the adjusted Prior Income and Prior Business Expenses by multiplying each by the actual percentage change in the CPI-U between the Current Index Month and the Original Index Month. The adjusted Prior Income and adjusted Prior Business Expenses will apply to the 12-month period that follows the Review Date and will be used to determine Your Loss of Income.

The adjustment to Prior Income and Prior Business Expenses may vary from year to year as the CPI-U rises or falls in relation to the Original Index Month. We will make no change that would reduce Prior Income or Prior Business Expenses below what they were at the start of claim.

We will adjust the Prior Income and Prior Business Expenses on each Review Date until the first of the following events occurs:

- the Benefit Period ends; or
- this rider terminates.

### Proof of Loss

In addition to any Proof of Loss required by the Policy, You must provide Us with written Proof of Loss necessary to establish that Your Loss of Income is solely the result of Your Disability.

### Premium and Renewal

The premium for this rider is shown in the Schedule Page. You may not renew this rider after the Expiration Date of the Policy.

## **TERMINATION**

## **Termination of the Residual Disability Benefit**

Benefits for Residual Disability will no longer be payable on the date that the first of the following events occurs:

- You are no longer Residually Disabled; or
- Your Loss of Income is no longer solely the result of Injury or Sickness; or
- the first month in which Your Loss of Income is less than 15% of Your Prior Income; or
- the Benefit Period ends; or
- You become Totally Disabled; or
- this rider terminates.

## **Berkshire Life Insurance Company of America**

Sam D. Smith

**Secretary**

Berkshire Life Insurance Company of America  
700 South Street  
Pittsfield, MA 01201

## CATASTROPHIC DISABILITY BENEFIT RIDER

This rider is a part of the Policy to which it is attached. All provisions of the Policy apply to this rider and remain the same except where We change them by this rider.

The Policy is amended by adding or changing the following provisions:

### DEFINITIONS

#### Accumulation Period

The Accumulation Period for this rider is shown in the Schedule Page. It is a period of consecutive days that begins on the first day that You are Catastrophically Disabled and during which the Elimination Period must be satisfied.

#### Activities of Daily Living

Activities of Daily Living means Bathing, Dressing, Eating, Transferring, Toileting and Continence:

- **Bathing** means the ability to bathe, either in a tub or shower or by sponge bath, with or without adaptive devices, including the task of getting into or out of the tub or shower.
- **Dressing** means the ability to put on and take off all items of clothing, and any medically necessary braces, fasteners or other equipment or prosthetic devices You usually wear.
- **Eating** means the ability to get nourishment into Your body by any means, including intravenously or by a feeding tube.
- **Transferring** means the ability to move in and out of a chair or bed with or without equipment such as canes or quad canes, walkers, crutches, grab bars, or other support devices including mechanical or motorized devices.
- **Toileting** means getting to and from the toilet, getting on and off the toilet, and performing associated personal hygiene.
- **Continence** means the ability to maintain control of bowel and bladder function; or when unable to maintain control of bowel and bladder function, the ability to perform associated personal hygiene including caring for a catheter or colostomy bag.

#### Catastrophic Disability Adjustment Factor

Catastrophic Disability Adjustment Factor is equal to 1.03.

#### Catastrophic Disability Indemnity

The Catastrophic Disability Indemnity is shown in the Schedule Page. It is the amount We will pay for each month of Catastrophic Disability.

#### Catastrophic Disability Review Date

Catastrophic Disability Review Date means the recurrence each year of the date on which You were first Catastrophically Disabled in the same claim.

POLICY #1959960

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FORM R116

**Catastrophic Disability or Catastrophically Disabled**

Catastrophic Disability or Catastrophically Disabled means that, due to Injury or Sickness, You are:

- unable to perform two or more of the Activities of Daily Living without Human Standby Assistance; or
- Cognitively Impaired; or
- Irrecoverably Disabled.

**Cognitive Impairment or Cognitively Impaired**

Cognitive Impairment or Cognitively Impaired means You have suffered a severe deterioration or loss in Your cognitive capacity which requires Substantial Supervision to protect You or others from threats to health and safety.

**Substantial Supervision** means the continual supervision by another person that may include physical assistance, cueing by verbal prompting, gestures, or other similar demonstrations.

The Cognitive Impairment must result from Injury, Sickness, Alzheimer's Disease, senility or irreversible dementia, and must be supported by reliable clinical evidence and standardized tests that reliably measure Your impairment in:

- short or long term memory;
- Your orientation as to person (such as who You are), place (such as Your location) and time (such as day, date and year); and
- deductive or abstract reasoning.

**Disability or Disabled**

Disability or Disabled is amended to also include Catastrophic Disability or Catastrophically Disabled.

**Elimination Period**

The Elimination Period for this rider is shown in the Schedule Page. The Elimination Period is the number of days that must elapse before benefits become payable. The Elimination Period starts on the first day that You are Catastrophically Disabled. You must be Catastrophically Disabled from the same cause or a different cause for this entire period. The days within this period need not be consecutive, but they must occur within the Accumulation Period. Benefits will not accrue or be payable during the Elimination Period.

**Human Standby Assistance**

Human Standby Assistance means the presence of another person within arm's reach of You that is necessary to prevent, by physical intervention, injury to You in the performance of an Activity of Daily Living or to provide cueing by verbal prompting to assist You in the performance of an Activity of Daily Living.

**Irrecoverable Disability or Irrecoverably Disabled**

Irrecoverable Disability or Irrecoverably Disabled means that, even if You are Gainfully Employed, Injury or Sickness results in your total, complete, and Irrecoverable loss of:

- the sight in both eyes;
- hearing in both ears;
- speech; or
- the use of both hands, both feet, or one hand and one foot, in their entirety.

**Maximum Monthly Catastrophic Disability Indemnity**

Maximum Monthly Catastrophic Disability Indemnity is equal to two times the Catastrophic Disability Indemnity shown in the Schedule Page.

#### PROVISIONS RELATING TO CATASTROPHIC DISABILITY BENEFIT

##### **Catastrophic Disability Benefit**

If You are Catastrophically Disabled, We will pay the Catastrophic Disability Indemnity as follows:

- You must become Catastrophically Disabled while the Policy is in force.
- You must satisfy the Elimination Period for this rider.
- After You have satisfied the Elimination Period for this rider, the Catastrophic Disability Indemnity will be payable at the end of each month while You remain Catastrophically Disabled.
- Benefits for Catastrophic Disability will stop at the end of the Benefit Period or, if earlier, on the date You are no longer Catastrophically Disabled.

We will not increase the Catastrophic Disability Indemnity because You are Catastrophically Disabled from more than one cause at the same time.

##### **Cost of Living Adjustment of the Catastrophic Disability Indemnity**

At the end of each 12 months while You are Catastrophically Disabled, We will adjust Your Catastrophic Disability Indemnity as follows:

- On each Catastrophic Disability Review Date, We will determine Your adjusted Catastrophic Disability Indemnity for the next 12 months by multiplying the Catastrophic Disability Indemnity paid immediately prior to the Catastrophic Disability Review Date by the Catastrophic Disability Adjustment Factor;
- the adjusted Catastrophic Disability Indemnity may not exceed the Maximum Monthly Catastrophic Disability Indemnity; and
- benefits for a Catastrophic Disability are not subject to any other cost of living adjustments under the Policy.

##### **Irrecoverable Disability Benefit**

If You are Irrecoverably Disabled, We will pay benefits as follows:

- We will waive the unexpired portion of the Elimination Period for the Policy and this rider, and benefits start to accrue from the date of Your Irrecoverable Disability; and
- the Catastrophic Disability Indemnity will be paid for as long as your Irrecoverable Disability continues, but not longer than the Benefit Period.

##### **Premium and Renewal**

The premium for this rider is shown in the Schedule Page. You may not renew this rider after the Expiration Date.

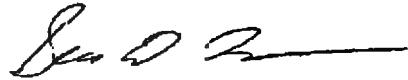
#### TERMINATION

##### **Termination of the Catastrophic Disability Benefit**

The Catastrophic Disability Indemnity will no longer be payable on the date that the first of the following events occurs:

- You are no longer Catastrophically Disabled; or
- the Benefit Period ends; or
- this rider terminates.

Berkshire Life Insurance Company of America



Secretary

Berkshire Life Insurance Company of America  
 700 South Street  
 Pittsfield, MA 01201

### GRADED LIFETIME INDEMNITY FOR TOTAL DISABILITY RIDER

This rider is a part of the Policy to which it is attached. All provisions of the Policy apply to this rider and remain the same except where We change them by this rider.

The Policy is amended by adding or changing the following provisions:

#### DEFINITIONS

##### Lifetime Indemnity

The Lifetime Indemnity is the amount We will pay to You each month while You remain continuously Totally Disabled in the same claim after the Expiration Date of the Policy. Lifetime Indemnity is equal to the Monthly Indemnity that was payable for Total Disability in the last month of the Benefit Period multiplied by the Lifetime Indemnity Percentage.

##### Lifetime Indemnity Percentage

Lifetime Indemnity Percentage is determined based upon the following table:

<u>If Your continuous Total Disability started:</u>	<u>The Lifetime Indemnity Percentage is:</u>
Prior to Age 46	100%
At or after Age 46, but before Age 47	95%
At or after Age 47, but before Age 48	90%
At or after Age 48, but before Age 49	85%
At or after Age 49, but before Age 50	80%
At or after Age 50, but before Age 51	75%
At or after Age 51, but before Age 52	70%
At or after Age 52, but before Age 53	65%
At or after Age 53, but before Age 54	60%
At or after Age 54, but before Age 55	55%
At or after Age 55, but before Age 56	50%
At or after Age 56, but before Age 57	45%
At or after Age 57, but before Age 58	40%
At or after Age 58, but before Age 59	35%
At or after Age 59, but before Age 60	30%
At or after Age 60, but before Age 61	25%
At or after Age 61, but before Age 62	20%
At or after Age 62, but before Age 63	15%
At or after Age 63, but before Age 64	10%
At or after Age 64, but before Age 65	5%
At or after Age 65	0%

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#### PROVISION RELATING TO LIFETIME INDEMNITY

##### **Lifetime Indemnity Total Disability Benefit**

This rider provides a graded Lifetime Indemnity for Total Disability. We will pay the Lifetime Indemnity at the end of each month during Your continuous Total Disability, for the rest of your life if:

- You become Totally Disabled while the Policy is in force; and
- We paid Total Disability benefits under the Policy until the Expiration Date or the end of the Benefit Period, whichever is later; and
- You remain continuously Totally Disabled in the same claim from the same or directly related cause or causes after the Expiration Date or the end of the Benefit Period, whichever is later; and
- You continue to satisfy all of the terms and conditions of the Policy.

We will not increase the Lifetime Indemnity because You are Totally Disabled from more than one cause at the same time.

This rider does not extend the Benefit Period for the Policy or for any other rider included with the Policy. Lifetime Indemnity will not be payable under this rider for any period for which benefits are payable under the Total Disability Benefit provision of the Policy.

This rider does not extend the Maximum Benefit Period for Mental and/or Substance-Related Disorders as shown in the Schedule Page. No benefits are payable under the Policy or this rider beyond the Maximum Benefit Period for Mental and/or Substance-Related Disorders.

##### **Proof of Loss**

In addition to any Proof of Loss required by the Policy, You must continue to provide Us with written Proof of Loss necessary to establish that You remain continuously Totally Disabled.

##### **Premium and Renewal**

The premium for this rider is shown in the schedule page. You may not renew this rider after the Expiration Date of the Policy.

#### TERMINATION

##### **Termination of the Lifetime Indemnity Total Disability Benefit**

Benefits payable under this rider will no longer be payable when the first of the following occurs:

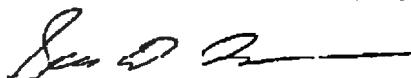
- You are no longer continuously Totally Disabled in the same claim from the same or directly related cause or causes; or
- Your death.

##### **Termination of this Rider**

This rider will terminate when the first of the following events occurs:

- You attain Age 65 and You are not Totally Disabled; or
- the premium for this rider remains unpaid for more than 31 days; or
- the date of Your written request to terminate this rider; or
- when Lifetime Indemnity is no longer payable.

Berkshire Life Insurance Company of America

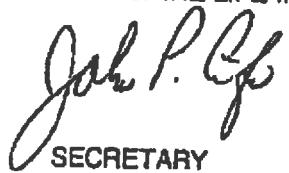


Secretary

THIS IS A DUPLICATE POLICY ISSUED IN LIEU OF LOST POLICY NUMBER Z1959960 ORIGINALLY  
ISSUED AUGUST 1, 2010.

PITTSFIELD, MASSACHUSETTS  
JUNE 5, 2012

BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA



SECRETARY

**REDACTED**

Page 2

**BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA**  
 Home Office: 700 South Street, Pittsfield, MA 01201  
 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
 The Guardian Life Insurance Company of America, New York, NY

**THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA**  
 Administrative Office: 700 South Street, Pittsfield, MA 01201  
 (Please check appropriate company/ies). Any insurer checked above is  
 herein referred to as the "Company."

### Application for Insurance | Part I

Please indicate all insurance applied for with this Part 1 Application and include the appropriate application supplement for each product selected to right.

Individual Disability Insurance  
 Individual Disability Insurance - Retirement Protection Plus Program  
 Overhead Expense  Disability Buy-Out  
 Business Reducing Term/PayGuard

#### I. Proposed Insured Information

##### a. Proposed Insured

*Faula A Habib*

First	Middle Initial	Last Name
-------	----------------	-----------

Suffix	Previous Last Name
--------	--------------------

Male  Female

*8145*

1974
------

*Canada*

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	(If no, answer the following questions)
---	-----------------------------	---

Visa Type	Visa Duration
-----------	---------------

*88 years*

(If residence has not been continuous, give dates, and explain in Remarks and Special Requests.)		
--	--	--

<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	If no, include details:
---	-----------------------------	-------------------------

*3150 Daniel Burnham Square #303*

Columbus, OH 43215-2308		
-------------------------	--	--

(If mailing address is PO Box, include street address as well.)

City	State	ZIP
------	-------	-----

*4 years*

NA		
----	--	--

Home Phone Number	Cell Phone Number
-------------------	-------------------

--	--	--

Address		
---------	--	--

City	State	ZIP
------	-------	-----

REDACTED

**Application for Insurance | Part II Continued****2. Business Information**

a. Name of Current Employer

(If mailing address is PO Box, include street address as well.)

b. Business Address

City	State	ZIP

Business Phone

Business Website

c. Occupation

Diagnostic Radiology

d. Job Title

Physician

e. Nature of Business

Medical Practice

f. How many years employed with your current employer?

7-1-2010

(If less than 2 years, please furnish previous employer below.)

g. Former Employer

Address	City	State

Address	City	State

**3. Occupational Information**

a. Describe, in order of importance, all duties of your occupation. Include all activities that are performed in connection with the duties of your occupation, including but not limited to travel, sales and supervisory.

Description of Specific Duties	% of Time Devoted to Each Duty
Diagnostic - Reading films	90%
Breast Biopsy	10%

b. Describe exact physical duties of your occupation (listing, climbing, driving, etc.). If none, so state.

None

c. Describe any tools or equipment you use to perform the duties of your occupation. If none, so state.

needles for biopsy

REDACTED

## Application for Insurance | Part I | Continued

d. If you are a medical doctor or dentist, what percent of your gross income is derived from surgical procedures, such as catheterization, angioplasty, stent placement, pacemaker implant, endoscopy, or other surgical procedure?

0 %

e. Is this a home-based occupation?

Yes  No

If yes, what percentage of time do you spend working at home?

%

6 years - Residency & fellowship

40 hours

Yes  No If no, explain:

Yes  No If yes, how many?

Yes  No

f. What percentage of the business do you own?

0 %

Sole Proprietorship  Partnership  "S" Corporation  
 Limited Liability Company (LLC)  "C" Corporation  
 Limited Liability Partnership (LLP)  
 Other:

Yes  No If yes, provide details:

g. Do you plan to change any occupation or employment within the next six months?

Yes  No If yes, provide details:

h. Do you have any other part- or full-time jobs, occupations or employment?

## 4. The Following Questions Apply to the Proposed Insured

(Please provide details in Section 6 Remarks and Special Requests to all "Yes" answers.)

a. Do you plan to reside or travel outside of the U.S.?

(If yes, indicate location, frequency, for work or pleasure, date of departure, length of stay.)

Yes  No

b. Do you drive a motor vehicle?

Driver's License State

Driver's License #

Yes  No

c. Within the past five years, have you been charged with and/or convicted of any motor vehicle moving violations or had your driver's license suspended or revoked? (If yes, details must include date of violation, description of violation and penalty.)

Yes  No

d. Within the last 10 years, have you been convicted of a felony, or is such a charge pending against you?

Yes  No

e. Have you ever had a professional license suspended or revoked, or is such license under review, or have you ever been disbarred?

Yes  No

## Application for Insurance | Part I | Continued

Page 3

f. Within the last three years, have you participated in any of the following, or do you plan in the future to participate in any of the following: piloting any type of aircraft; mountain climbing or rock climbing; scuba diving; hang gliding; parachuting or skydiving; motor vehicle racing; or other hazardous activity? (If yes to any, complete Aviation and/or Avocation Supplement.)  Yes  No

g. Within the past five years, have you had disability, accident, medical, life or health insurance declined, postponed, modified, rated, cancelled, rescinded, or have you withdrawn a pending application, or had a renewal or reinstatement refused?  Yes  No

h. Have you used tobacco, nicotine, or any nicotine delivery system in any form in the last 12 months? (If you have quit, date last used: \_\_\_\_\_)  Yes  No

i. Do you plan to apply for or are you currently applying for any other life, long-term care, disability or accident insurance? (In Section 8 Remarks and Special Requests, include amount applying for and company applying with, and whether this other insurance will be in addition to or in lieu of insurance with Berkshire or Guardian.)  Yes  No

j. Are you currently a member of, or do you plan on joining, any branch of the United States Military, including the Army, Navy, Air Force, Marine Corps, Coast Guard, National Guard, or any reserve military unit?  Yes  No

k. Are you currently employed by, or seeking employment with, any company or entity which provides military, paramilitary, or security services outside of the United States?  Yes  No

l. Have you been alerted to, received orders for, or had any indication of an overseas assignment or active service with any branch of the United States Military, including the Army, Navy, Air Force, Marine Corps, Coast Guard, National Guard, or any reserve military unit?  Yes  No

m. Have you ever had or been treated for cancer, heart attack, stroke, diabetes, or any disease of the liver, lungs, kidneys, or heart, or any disorder of the back or spine?  Yes  No

n. Are you currently receiving any medical advice, counseling or treatment for any medical, surgical or psychiatric condition?  Yes  No

If questions 4m or 4n are left blank or answered "Yes," no prepayment should be taken and no Conditional Receipt issued.

**Catastrophic Disability Benefit Rider** — Complete the following questions if applying for this rider.

o. Have you ever had an injury or sickness that caused a loss of: sight in both eyes; hearing in both ears; speech; or the use of two arms or two legs?  Yes  No

p. Do you need human assistance of any kind to perform everyday activities such as bathing, continence, dressing, eating, using the toilet or transferring (for example, from the chair to your bed)?  Yes  No

q. Do you use any special medical equipment or appliances, including but not limited to, a wheelchair, pacemaker, oxygen tank, cane, catheter, or artificial limb?  Yes  No

r. Have you ever received treatment, attention or advice for memory loss or confusion, Alzheimer's disease, stroke, senility, dementia, loss of speech or comprehension of spoken language?  Yes  No

If any question listed in 4o through 4r is answered "Yes," no prepayment should be taken and no Conditional Receipt issued.

REDACTED

## Application for Insurance | Part 1 | Continued

## 5. Other Disability Insurance Coverage of the Proposed Insured

a. Do you have disability insurance in force or applied for, or are you eligible for disability insurance within the next 12 months with any company, including Guardian or Berkahira?

Yes  No

## Type of Insurance

DI = Disability Income Insurance  
OE = Overhead Expense  
RP = Retirement Protection

DBO = Buy-Out  
KEY = Key Person  
RT = Reducing Term

## Category

IDI = Individual  
STD = Group STD  
LTD = Group LTD  
A = Association

Status  
I = In Force  
P = Pending  
E = Eligible For

i. Company Name:			
ii. Type of Insurance:			
iii. Category:			
iv. Status:			
v. Date insurance applied for, issued, or eligible for (if known):			
vi. Policy Number (if known):			
vii. Benefit Amount:	\$		\$
viii. Benefit Period:			
ix. Social Insurance Benefit:	\$		\$
x. Automatic Increase Option:	%		%
xi. Future Increase Option (amount remaining):	\$	\$	\$
xii. Catastrophic Benefit:	\$	\$	\$
xiii. Retirement Benefit:	\$	\$	\$
xiv. Does employer pay premium and not include it as taxable income to you?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
xv. If group coverage, is it convertible?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

## b. Replacement

Is the insurance being applied for replacing this coverage?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
If yes, amount to be replaced?	\$	\$	\$
Date for coverage to be replaced			

*\*When issuing any insurance as a result of this application, the Company will rely on the fact that you can and will permanently terminate the coverage as specified above following the delivery of the policy and will not at any time reinstate the coverage. If the coverage is not terminated, benefits under any policy issued based upon this application may be reduced by the amount payable under such existing policies. Further, if the coverage is not terminated, the Company reserves all rights outlined in any policy issued.*

## Application for Insurance | Part 1 | Continued

**6. Personal Financial Information of the Proposed Insured**

a. **Earned Income.** Fill in the amounts requested for last year and two years ago using your individual and/or business income tax returns and supporting schedules. Note: Do not list income that is not reported to the IRS. Explain in Section 8 Remarks and Special Requests, any significant fluctuations between years. Describe any changes since the end of the most recent calendar year. Put loss amounts in parentheses.

	Column A Year-To-Date This Calendar Year	Column B Actual Filed Last Calendar Year	Column C Actual Filed Two Calendar Years Ago
1. Non-owner employee salary, wages and bonus from Form W-2			
2. Business owner salary, wages, and bonus from Form W-2	\$	\$	\$
3. Sole Proprietor net income (after business expenses) from Form 1040, Schedule C	\$	\$	\$
4. Share of Partnership or Sub-Chapter "S" corporation income (after business expenses) shown on Form 1040 or 1120 "S", Schedule K-1	\$	\$	\$
5. Other earned income (explain source)	\$	\$	\$
<b>6. Total Earned Income (add lines 1-5)</b>			

b. **Unearned Income.** Unearned income or passive income includes, but is not limited to, income from dividends, capital gains, interest (including tax exempt interest), rentals, royalties, pension plans, retirement plans, alimony, investments, and business interests as an inactive owner.

Is your unearned income more than 10% of total earned income (line 6 above)?

Yes

No

	Column A	Column B	Column C
If yes, indicate the unearned income amounts.	\$	\$	\$

Sources: \_\_\_\_\_

**c. Retirement Contributions**

1. Do you participate in a qualified retirement plan such as a 401(k), 403(b), SIMPLE, IRA or profit sharing?

Yes

No

	Column A	Column B	Column C
2. Total Annual Contribution (including your contribution and employer contributions)	\$	\$	\$

3. Do you wish to have this retirement contribution considered as part of your earned income?

Yes

No

## Application for Insurance | Part 1 | Continued

d. Net Worth Does your net worth exceed \$6 million?

 Yes  No If yes, itemize net worth below.

Cash, Savings, Stocks, Bonds

\$

Fair Market Value of your business (excluding good will)

\$

Personal Property

\$

Real Estate (excluding primary residence)

\$

Other

\$

Explain:

## e. Bankruptcy

Have you ever filed bankruptcy?

 Yes  No  Personal  Business

If yes, answer the following questions:

(a) Date bankruptcy filed?

(b) Date bankruptcy discharged?

## 7. Premiums

## a. Mode

 Annual  Semiannual  Quarterly Automatic payment plan

(Complete the Request for Guard-O-Matic Arrangement form.)

 New Service  Add to My Existing Service Monthly (list bill only - not available for all products) Other:

b. What percentage of premium will be paid by your employer?

 None  100% Other: %

c. If your employer will pay any part of the premium, will it be reportable by you as taxable income?

d. If paid by the proposed insured, is it paid with:

e. Send premium notices to:

## f. Prepayment of Premium

g. Is the policy being applied for through an association of which you are a member? Proof of membership may be required.

 Yes  No Pre-tax dollars or  After-tax dollars. Residence  Owner's Address  Business Other: List Bill New - Billing Name \_\_\_\_\_

Common Billing Date \_\_\_\_\_

 Existing Account # 017016 No money has been submitted with this application for proposed insurance. \$ \_\_\_\_\_ has been submitted with this application for proposed insurance. If money is submitted when this application is signed, the terms of the Conditional Receipt shall apply if conditions are met. Yes  No

Association Name \_\_\_\_\_

**Application for Insurance | Part 1 | Continued**

**8. Remarks and Special Requests**

Provide all details to any "yes" answers, identifying each detail by question number. Include, if applicable, diagnosis or symptoms, tests performed, dates, types and amounts of medication, length of disability, degree of recovery, and names and addresses of all physicians, medical or mental health professionals, counselors, psychotherapists, chiropractors, practitioners or hospitals. Also include in this section any special policy requests such as specific policy date other than as provided by the terms of this application.

**9. Amendments or Corrections (For Home Office Use Only)**

REDACTED



BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA  
 Home Office: 700 South Street, Pittsfield, MA 01201  
 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
 The Guardian Life Insurance Company of America, New York, NY

Page 10

**Income Provider Disability Insurance Supplement  
 to the Application for Insurance**

**1. Proposed Insured Information**

a. Proposed Insured

Paula A Habib  
 First Middle Initial Last Name

b. Social Security Number

8145

c. Date of Birth (mm/dd/yyyy)

1979

**2. Personal Disability Insurance**

a. Case No.

1500

b. Policy Form No.

\$10,000

Monthly Indemnity

90

Elimination Period

To Age 67

Benefit Period

5MP

Occupational Class

c. Supplemental Benefits

Basic Residual Disability

Enhanced Residual Disability

Modified Own Occupation

True Own Occupation

3% Compound Cost of Living Adjustment

6% Maximum Cost of Living Adjustment

Catastrophic Disability Benefit

\$ 8,000

Additional Monthly Benefit

\$

Monthly Indemnity

\$

Elimination Period

\$

Benefit Period

\$

Retirement Protection Plus

\$

Monthly Indemnity

\$

Elimination Period

\$

Benefit Period

\$

Other

\$

To Age 65

180 days

360 days

Graded Lifetime Indemnity



Page 10

**BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA**  
 Home Office: 700 South Street, Pittsfield, MA 01201  
 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
 The Guardian Life Insurance Company of America, New York, NY.

**THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA**  
 Administrative Office: 700 South Street, Pittsfield, MA 01201  
 (Please check appropriate company(ies). Any insurer checked above is  
 herein referred to as the "Company.")

### Representations of the Proposed Insured and Owner

Those parties who sign below, agree that:

1. This Application for Insurance (Part 1), Application for Insurance (Part 2 Non-Medical), any required Representations to the Medical Examiner, and any other supplements or amendments to this Application for Insurance will form the basis for, and become part of and attached to any policy or coverage issued and is herein referred to as the "Application."
2. All of the statements that are part of this Application are correctly recorded, and are complete and true to the best of the knowledge and belief of those persons who made them.
3. No agent, broker or medical examiner has any right to accept risks, make or change contracts; or to waive or modify any of the Company's rights or requirements.
4. Any misrepresentation or omission, if found to be material, may adversely effect acceptance of the risk, claims payment, or may lead to rescission of any policy that is issued based on this Application.
5. All coverage shown to be discontinued in answer to Question 5b of this application will be permanently terminated on or before the date(s) indicated. If not, it is understood and agreed that the Company reserves all rights outlined in any policy issued. Further, benefits under any policy or coverage issued based on this application may be reduced by the amount payable under such existing policies.
6. The policy date is the date from which premiums are calculated and become due. Except as provided in the Conditional Receipt (if an advance payment has been made and acknowledged and such Receipt issued), no insurance shall take effect unless and until the policy is delivered, the first premium is paid, and there has been no change in the health, the income level, status of employment or occupation of the proposed insured. If disability insurance becomes effective in the manner stated in the Conditional Receipt, the amount of such insurance shall not exceed the limits set forth in such Receipt. If a request is made for coverage to commence as of a specified date, it is understood and agreed that certain rights under the conditional receipt may be waived.
7. Changes or corrections made by the Company and noted in the "Amendments or Corrections" section are ratified by the owner upon acceptance of a policy containing this Application with the noted changes or corrections. In those states where written consent is required by statute or State Insurance Department regulation for amendments as to plan, amount, classification, age at issue, or benefits, such changes will be made only with the owner's written consent.
8. By paying premiums on a basis more frequently than annually, the total premium payable during one year's time will be greater than if the premium were paid annually. That is, the cost of paying annualized periodic premiums will be more than the cost of paying one annual premium.
9. If applying for Disability Buy-Out Insurance, if no written buy-sell agreement is in place, one must be executed before a disability occurs that would qualify for benefits under the policy. Otherwise, the Company will have no liability other than to refund premiums. We will require a written assurance within one year of the policy date that an agreement is in place. If no assurance is received, the policy will be voided and the premiums refunded.

Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.

Signed at Columbus, OH this 7 day of July 2010  
 City and State Day Month Year

Patricia L. Stabek  
 Signature of Proposed Insured

Patricia L. Stabek  
 Signature of Applicant/Owner if Other than  
 Proposed Insured

**REDACTED**

etc

Page 1 of 1

#### AMENDMENT TO APPLICATION

This Amendment is made a part of Policy No. Z1959960 to which it is attached and becomes effective on the Policy Date.

It is hereby requested that the application for insurance made to Berkshire Life Insurance Company of America on July 7, 2010 be amended as follows:

Question No. 1c:

Social Security Number: [REDACTED] 8145\*

Question No. 1g:

ZIP: "43215"

Question No. 6c3:

Do you wish to have this retirement contribution considered as part of your earned income?: "Yes"

Question No. 7d:

DELETE: If paid by the proposed insured, is it paid with: "After-tax dollars"

Question No. 8:

"Insured is also the applicant/owner under this contract."

\*\*\*\*\*

It is agreed that these amendments and declarations are to be taken and considered a part of said application and subject to the representations and agreements therein, and that the said application and these amendments are to be taken as a whole and considered as the basis, and form part of the contract or policy issued thereon.

It is further represented that the statements and answers in said application were complete and true when made and that no changes have occurred which would make said statements and answers incorrect or incomplete as of the present date.

The undersigned declare that a duplicate copy of the foregoing amendment to application is attached to the policy.

Date 8/17/10  
Paula A Habib  
Paula A Habib - Insured

**REDACTED**

Page 19

**BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA**  
 Home Office: 700 South Street, Pittsfield, MA 01201  
 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
 The Guardian Life Insurance Company of America, New York, NY

**THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA**  
 Administrative Office: 700 South Street, Pittsfield, MA 01201  
 (Please check appropriate company/ies). Any insurer checked above is  
 herein referred to as the "Company."

### Application for Insurance | Part 2 Non-Medical

#### 1. Proposed Insured Information

a. Proposed Insured

b. Social Security Number

c. Date of Birth (mm/dd/yyyy)

d. Name of your primary care physician

*Paula A. Habab*  
 First Middle Initial Last Name  
 8145  
 1979

If none, check here

#### Address of primary care physician

(If mailing address is PO Box, include street address as well.)

City	State	ZIP
------	-------	-----

#### Primary care physician's telephone number

e. Date and reason last consulted?

f. What treatment or medication was given or recommended?

g. Height

Weight

h. Weight change past year:

Reason for change:

*5 feet 1 inches*

*100 lbs.*

Gain  Loss lbs.  None

(Please provide details in Remarks and Special Requests for any "Yes" answers.)

i. Have you ever had or been treated for cancer or tumor?  Yes  No

j. In the last 10 years, have you had, been treated for or received a consultation or counseling for:

- i. high blood pressure, chest pain or disorder of the heart or circulatory system?  Yes  No
- ii. diabetes or disorder of the glands, bone, blood or skin?  Yes  No
- iii. complications of pregnancy, infertility, or any disorder of the breasts, reproductive or genital organs, prostate, kidneys, or urinary systems?  Yes  No
- iv. hernia, hepatitis, or disorder of the liver, gall bladder, esophagus, stomach, pancreas, spleen, intestines, colon or rectum?  Yes  No
- v. arthritis, rheumatism, or disorder of the joints, limbs or muscles?  Yes  No

Page 24

## Application for Insurance / Part 2 Non-Medical / Continued

vi. disorder or condition of the back, neck or spine?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
vii. allergy, asthma, sinusitis, emphysema, disorder of the lungs or respiratory system, or sleep apnea?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
viii. epilepsy, stroke, dizziness, headache, muscle weakness or disorder of the brain, or spinal cord?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
ix. disorder of the eyes, ears, nose or throat?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
x. anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
xi. Chronic Fatigue Syndrome, Fibromyalgia, Epstein Barr Virus or Lyme Disease?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
k. Do you have any loss of hearing or sight, an amputation of any kind, or any physical deformity, impairment or handicap?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
l. Within the past 10 years, have you been diagnosed by or received treatment from a member of the medical profession for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or any deficiency of the immune system such as Human Immunodeficiency Virus?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
m. i. Are you currently taking prescribed medication?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
ii. Are you currently taking non-prescription medication?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
n. i. Have you ever used stimulants, hallucinogens, narcotics or any other controlled substance? (If yes, complete the Alcohol and Drug Usage Supplement.)	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
ii. Have you ever had or been advised to have counseling or treatment for alcohol or drug use? (If yes, complete the Alcohol and Drug Usage Supplement.)	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
o. Are you now pregnant? If yes, expected delivery date:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
p. Within the past five years, have you had a sickness or injury for which you have made a benefits claim or for which you will make a benefits claim?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
q. Within the past five years, have you had a physical exam or check-up of any kind?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
r. Within the past five years, have you been advised to have surgery or any diagnostic tests that were not performed, except for HIV tests?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
s. Within the past 12 months, have you had symptoms of any condition listed in this Section 1, except those conditions listed in question 1.i., for which you have not sought medical attention or advice?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
t. Other than as previously stated on this application, in the last five years have you received medical advice or counseling from physicians, medical or mental health professionals, counselors, psychotherapists, chiropractors, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
u. Do you have a family history of: diabetes, cancer, high blood pressure, heart disease, Huntington's Disease, mental illness or suicide?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

	Age if Living	Cause of Death	Age at Death
FATHER	61		
MOTHER	56		
BROTHERS and SISTERS	28		
No. Living	1		
No. Dead			

**REDACTED**

Application for Insurance | Part 2 Non-Medical | Continued

Page 21

**2. Remarks and Special Requests**

**DETAILS OF "YES" ANSWERS. IDENTIFY QUESTION & NUMBER.**

Give diagnosis or symptoms, tests performed, dates, types and amounts of medication, length of disability, degree of recovery, and names and addresses of all physicians, medical or mental health professionals, counselors, psychotherapists, practitioners or hospitals. Additional paper may be attached if necessary to explain details.

m.

8.

I understand and agree that the statements and answers in this Application for Insurance (Part 2 Non-Medical) are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of insurance, if issued.

Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.

Signed at Columbus, OH

City and State

this 4 day of July, 2010

Day

Month

Year

Witness

Paula Harris  
Signature of Proposed Insured

**REDACTED**

Life Customer Service Office  
3900 Burgess Place  
Bethlehem, PA 18017

Disability Customer Service Office  
700 South Street  
Pittsfield, MA 01201

THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA  
 THE GUARDIAN INSURANCE & ANNUITY COMPANY, INC.  
 BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA  
(Please check appropriate company(ies). Any insurer checked above is herein referred to as the "Company.")

## Representations to the Medical Examiner (Part 2)

This application is to be attached to and made part of the policy.

### PROPOSED INSURED INFORMATION

Please print:

1a. First Name Paula MI A Last Name Habib  
 b. Date of Birth (mm/dd/yyyy) 1929  
 c. Name and Address of your personal physician, if none, so state.  
None

d. Date and reason last consulted \_\_\_\_\_  
 e. What treatment or medication was given or recommended? \_\_\_\_\_  
 f. Weight change past year:  Gain  Loss 2 lbs.  
 Reason for change: \_\_\_\_\_

(If you answer "Yes" to questions 2-15, provide details in Item #16 on the next page.)

2. Have you ever had or been treated for cancer or tumor?  Yes  No

3. In the last ten years, have you had, been treated for or received a consultation or counseling for:
 

- i. high blood pressure, chest pain or disorder of the heart or circulatory system?
- ii. diabetes or disorder of the glands, bone, blood or skin?
- iii. complications of pregnancy, infertility, or any disorder of the breasts, reproductive or genital organs, prostate, kidneys, or urinary systems?
- iv. hernia, hepatitis, or disorder of the liver, gall bladder, stomach, pancreas, spleen, intestines or rectum?
- v. arthritis, rheumatism, or disorder of the joints, limbs or muscles?
- vi. disorder or condition of the back, neck or spine?
- vii. allergy, asthma, sinusitis, emphysema, disorder of the lungs or respiratory system, or sleep apnea?
- viii. epilepsy, stroke, dizziness, headache, or disorder of the brain, or spinal cord?
- ix. disorder of the eyes, ears, nose or throat?
- x. anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?
- xi. Chronic Fatigue Syndrome, Fibromyalgia, Epstein Barr virus or Lyme Disease?

4. Do you have any loss of hearing or sight, an amputation of any kind, or any physical deformity, impairment or handicap?  Yes  No

5. Within the past ten years, have you been diagnosed by or received treatment from a member of the medical profession for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or any deficiency of the immune system such as Human Immunodeficiency Virus?  Yes  No

6. 

- i. Are you currently taking prescribed medication?
- ii. Are you currently taking non-prescription medication?



7. i. Have you ever used stimulants, hallucinogens, narcotics or any other controlled substance? .....  Yes  No

ii. Have you ever had or been advised to have counseling or treatment for alcohol or drug use? .....

(If yes, complete the Alcohol and Drug Usage Supplement.)

8. Are you now pregnant? .....  If yes, expected delivery date: \_\_\_\_\_

9. Within the past five years, have you had a sickness or injury for which you have made a benefits claim or for which you will make a benefits claim? .....

10. Within the past five years, have you had a physical exam or check-up of any kind? .....

11. Within the past five years, have you been advised to have surgery or any diagnostic tests that were not performed, except for HIV tests? .....

12. Within the past 12 months, have you had symptoms of any condition listed, except those conditions listed in question 5, for which you have not sought medical attention or advice? .....

13. Other than as previously stated on this Representations, in the last five years have you received medical advice from physicians, medical or mental health professionals, counselors, psychotherapists, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility? .....

14. i. Have you smoked cigarettes in the past 24 months? .....  (If you have quit, date last used: \_\_\_\_\_)

ii. Have you used tobacco in any form in the last 12 months? .....  If "No," have you used tobacco in any form in the last 24 months? .....  If "No," have you used tobacco in any form in the last 48 months? .....  (If you have quit, date last used: \_\_\_\_\_)

iii. Do you currently use a nicotine patch or nicotine gum? .....

15. Do you have a family history of: diabetes, cancer, high blood pressure, heart disease, mental illness or suicide? .....

	Age of Living	Cause of Death	Age at Death
FATHER	101		
MOTHER	56		
BROTHERS and SISTERS			
No. Living	1	28	
No. Deceased			

**REDACTED**

16. **DETAILS OF "YES" ANSWERS. IDENTIFY QUESTION & NUMBER. CIRCLE APPLICABLE ITEMS:**  
Give diagnosis or symptoms, tests performed, dates, types and amounts of medication, length of disability, degree of recovery, and names and addresses of all physicians, medical or mental health professionals, counsellors, psychotherapists, practitioners or hospitals. Additional paper may be attached if necessary to explain details.

10

15

I understand and agree that the statements and answers in this Representation to the Medical Examiner are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of insurance, if issued.

**Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.**

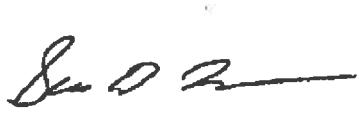
Signed at Westerville, Oh this 23<sup>rd</sup> day of July 2010  
City and State Day Month Year  
J. H. Her Mark L. Hatch  
Witness Signature of Proposed Insured

# Exhibit 2

Berkshire Life Insurance Company of America  
700 South Street • Pittsfield, Massachusetts 01201  
1-800-819-2468

The Policy is issued by  
Berkshire Life Insurance Company of America, a wholly  
owned stock subsidiary of The Guardian Life Insurance  
Company of America, New York, NY.

Berkshire Life Insurance Company of America hereby  
furnishes insurance to the extent set out in the Policy.  
All of the provisions on this and pages that follow  
are part of the Policy.



Secretary



President

You and Your mean the person insured.  
We, Us, Our, and Berkshire Life mean  
Berkshire Life Insurance Company of America.

### **NONCANCELLABLE AND GUARANTEED RENEWABLE TO THE EXPIRATION DATE**

You may renew the Policy at the end of each Premium Term until the Expiration Date.  
During that time, We cannot change the premium or cancel the Policy.

### **YOUR CONDITIONAL RIGHT TO RENEW AFTER THE EXPIRATION DATE-PREMIUMS CAN CHANGE**

After the Expiration Date, You may renew the Policy at the end of each Premium Term  
as long as You are not Disabled and You are Gainfully Employed Full Time for at least 10 months  
each year and the premium is paid on time.

Your premium will be at Our rates then in effect for persons of Your Age, Class of Risk,  
Occupation Class, and any special class rating that applies to the Policy. We have the right to  
change such premiums on a class basis on any Policy Anniversary.

### **NOTICE OF TEN-DAY RIGHT TO EXAMINE POLICY**

Please read the Policy carefully. It is a legal contract between You and Us. You may return the  
Policy to Us or to the representative through whom You bought it within ten days from  
the date You receive it. Immediately upon such delivery or mailing, the Policy will be  
void from the beginning, and any premium paid for it will be refunded.

**Disability Income Policy**  
Non-Participating - Franchise

## Berkshire Life Insurance Company of America, Pittsfield, MA

## Schedule Page 1a

Insured:	PAULA A HABIB	Policy Number:	Z1959970
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

## Policy Specifications for the Insured

Class of Risk:	Select	Gender:	Female
Occupation Class:	5M	Premium Term:	Annual

## Policy Coverage and Premium Summary

Coverage	Monthly Benefit	Annual Premium
Disability Income Insurance Policy	\$500	\$125.45
Future Increase Option Rider (Total Increase Option: \$5,500)		\$162.80
Residual Disability Benefit Rider		\$22.60
<b>Total (Premium is before discounts and policy fee)</b>	<b>\$500</b>	<b>\$310.85</b>

Applicable Policy Discount	Discount Percent
Employer Sponsored Discount:	10.00%
Discounted Annual Premium (before policy fee):	\$279.77
Annual Policy Fee:	\$67.50
Annual Premium (after discounts and policy fee):	\$312.27

You have selected the level premium payment option. The level premium period will be to Age 67.

**DUPLICATE POLICY**

This Schedule Page replaces any previously issued Schedule Page.

## Berkshire Life Insurance Company of America, Pittsfield, MA

## Schedule Page 1b

Insured:	PAULA A HABIB	Policy Number:	Z1959970
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

## About Your Premiums

The premiums for the Policy are based on gender neutral rates.

If You elect to increase, decrease or change Coverage or change the Premium Term, Your premium may change.

The following summarizes the premium for each Premium Term option during the level premium period for the Coverage You have selected.

For a Semiannual Premium Term:

You will pay \$178.84 every 6 months. This means You are paying an additional \$10.41 or 3.00% per year, or a total annualized premium of \$357.68.

For a Quarterly Premium Term:

You will pay \$91.21 every 3 months. This means You are paying an additional \$17.57 or 5.06% per year, or a total annualized premium of \$364.84.

For a Monthly Premium Term under a list-bill arrangement:

You will pay \$29.81 every month. This means You are paying an additional \$10.46 or 3.01% per year, or a total annualized premium of \$357.72.

For a Monthly Premium Term utilizing Guard-O-Matic

You will pay \$28.94 every month. There is no additional charge for paying Your premiums on a monthly basis versus paying them on an annual basis.

The additional charge, if any, that is added for paying in installments more frequent than payment on an annual basis will remain the same until the end of the initial level premium period.

An increase, decrease or change in Coverage may result in a change in premium, and a new Schedule Page will be provided to You.

---

This Schedule Page replaces any previously issued Schedule Page.

## Berkshire Life Insurance Company of America, Pittsfield, MA

## Schedule Page 1c

Insured:	PAULA A HABIB	Policy Number:	Z1959970
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

## Disability Income Insurance Policy Coverage Summary

Issue Age	Monthly Indemnity	Elimination Period	Accumulation Period	Benefit Period	Expiration Date	Annual Premium
31	\$500	90 days	210 days	To Age 67	08/01/2046	\$125.45

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This Schedule Page replaces any previously issued Schedule Page.

## Berkshire Life Insurance Company of America, Pittsfield, MA

## Schedule Page 1d

Insured:	PAULA A HABIB	Policy Number:	Z1959970
Owner:	PAULA A HABIB	Policy Date:	08/01/2010
Loss Payee:	PAULA A HABIB		

## About Your Benefit Period

The Benefit Period for the Policy meets the federal guidelines for nondiscrimination in employment because of age.

The Maximum Benefit Period for Mental and/or Substance-Related Disorders is the same as the Benefit Period. Under no circumstance will We pay benefits for any Disability due to a Mental and/or Substance-Related Disorder that We have excluded by name or specific description.

## For a To Age 67 Benefit Period:

If Disability begins	The Benefit Period is
Prior to age 60	To Age 67
At or after age 60, but before age 61	84 Months
At or after age 61, but before age 62	72 Months
At or after age 62, but before age 63	60 Months
At or after age 63, but before age 64	48 Months
At or after age 64, but before age 65	36 Months
At or after age 65, but before age 75	24 Months
At or after age 75	12 Months

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This Schedule Page replaces any previously issued Schedule Page.

## TABLE OF CONTENTS

Definitions .....	3
Provisions Relating to Benefits .....	7
Total Disability Benefit .....	7
Medical Care Requirement .....	7
Presumptive Total Disability Benefit .....	7
Capital Sum Benefit .....	7
Fractional Month .....	7
Waiver of Elimination Period .....	8
Recurrent Disability .....	8
Concurrent Disability .....	8
Separate Periods of Disability .....	8
Transplant and Cosmetic Surgery .....	8
Waiver of Premium Benefit .....	8
Provisions Relating to Rehabilitation and Workplace Modification .....	9
Rehabilitation Benefit .....	9
Modification and Access Benefit .....	9
Provision Relating to Suspension .....	9
Suspension During Military Service .....	9
Exclusions and Limitations .....	10
Exclusions .....	10
Limitation While Outside the United States or Canada .....	10
Pre-existing Condition Limitation .....	10
Mental and/or Substance-Related Disorders Limitation .....	10
Provisions Relating to Claims .....	10
Notice of Claim .....	10
Claim Forms .....	11
Proof of Loss .....	11
Time of Payment of Claims .....	11
Payment of Claims .....	11
Examinations .....	11
Responsibility to Cooperate and Obtain Appropriate Medical Care .....	12
Provisions Relating to Premium and Renewal .....	12
Premium .....	12
Grace Period .....	12
Premium Term Changes .....	12
Renewal After The Expiration Date .....	12
Cancellation by the Owner .....	12
Reinstatement .....	12
General Contract Provisions .....	13
Consideration .....	13
Effective Date Provision .....	13
Preliminary Term Provision .....	13
Entire Contract; Changes .....	13
Incontestable .....	13
Termination of the Policy .....	13
Conformity with State Laws .....	13
Legal Actions .....	13
Misstatement of Age .....	14
Assignment .....	14
Waiver of Policy Provisions .....	14

Additional Coverage, if any, is shown in the Schedule Page  
and is described in the rider forms attached to the Policy.

If You have questions about the Policy,  
You may call Berkshire Life Insurance Company of America at 1-800-819-2468.

## DEFINITIONS

**Accumulation Period**

The Accumulation Period is shown in the Schedule Page. It is an uninterrupted period of consecutive days that begins on the first day that You are Disabled and during which the Elimination Period must be satisfied.

**Age**

References to a specific age -- such as age 65 -- mean Your age as of the Policy Anniversary that first occurs on or after the birthday on which You attain that age.

**Benefit Period**

The Benefit Period is shown in the Schedule Page. It is the longest period of time for which We will pay benefits for a continuous Disability from the same cause.

**Class of Risk**

The Class of Risk is shown in the Schedule Page.

**Coverage**

Coverage means the benefits available under the Policy.

**Disability or Disabled**

Disability means Total Disability. Disabled means Totally Disabled.

**Effective Date**

Effective Date means the date that the Policy, or a rider, takes effect.

**Elimination Period**

The Elimination Period is shown in the Schedule Page. The Elimination Period is the number of days that must elapse before benefits become payable. The Elimination Period starts on the first day that You are Disabled. You must be Disabled, from the same cause or a different cause for this entire period. The days within this period need not be consecutive, but they must occur within the Accumulation Period. Benefits will not accrue or be payable during the Elimination Period.

**Expiration Date**

The Expiration Date is shown in the Schedule Page. Expiration Date means the date on which Coverage ends, if the Policy has not previously terminated.

**Full Time**

Full Time means at least 30 hours each week.

**Gainfully Employed or Gainful Employment**

Gainfully Employed or Gainful Employment means actively at work or engaged in activities for income, remuneration or profit.

**Hospital**

Hospital means a facility or institution legally operating as a hospital that:

- is mainly engaged in providing inpatient care and treatment of sick or injured persons, and routinely makes a charge for such care; and
- is supervised by a staff of physicians on the premises; and
- provides 24-hour nursing services on the premises by registered graduate nurses.

In no event will Hospital include any institution or facility that is:

- operated as a rest home, a convalescent facility, or a long-term nursing care facility; or
- mainly for the care of the aged, or which primarily affords custodial or educational care.

**Income**

**Income** means the compensation that You receive, or which is attributable to You, for work or personal services, after **Business Expenses**, but before any other deductions. Income includes salaries, wages, fees, commissions, bonuses, pension and profit sharing contributions, other payments for Your personal services, and other compensation or income earned by You or attributable to You by a business in which You have an ownership interest. Income does not include any forms of unearned income except as derived from a business in which You have an ownership interest. With respect to other compensation or income earned by You or attributable to You by a business in which You have an ownership interest, this amount is determined after deduction of normal and customary unreimbursable **Business Expenses** but before deduction of any of Your personal income taxes.

**Prior Income** means Your average monthly Income for either the last 24 calendar months just prior to the date on which You became Disabled, or for the two calendar years with the highest earnings in the three calendar years just prior to the date on which You became Disabled, whichever is greater.

**Current Income** means all Income, as defined above, for each month during a period of Disability. We will not include Income received for services rendered prior to the start of Disability in Your Current Income.

**Business Expenses** means the regular business expenses which may be deducted from gross earned Income for the period Income is being determined. When You are Disabled, Your monthly **Business Expenses** may not exceed Your average monthly **Business Expenses** for the same period in which Your **Prior Income** was determined.

**Loss of Income** means the difference between Your **Prior Income** and Your **Current Income**. This difference will be considered a **Loss of Income** to the extent it is solely the result of the Injury or Sickness that caused Your Disability.

**Injury**

**Injury** means accidental bodily injury that first occurs on or after the Effective Date and while the Policy is in force, and that is not contributed to by Sickness.

**Issue Age**

**Issue Age** is shown in the Schedule Page. It is Your Age on the Policy Date.

**Loss Payee**

The **Loss Payee** is named in the Schedule Page. We will pay benefits for which We are liable to the **Loss Payee**.

**Maximum Benefit Period for Mental and/or Substance-Related Disorders**

**Maximum Benefit Period for Mental and/or Substance-Related Disorders** is shown in the Schedule Page. It is the longest period of time, during the duration of the Policy, for which We will pay benefits for loss contributed to or caused by Mental and/or Substance-Related Disorders.

**Mental and/or Substance-Related Disorders**

**Mental and/or Substance-Related Disorders** means any disorder classified in the Diagnostic and Statistical Manual of Mental Disorders (DSM). This includes but is not limited to, psychiatric, psychological, emotional, or behavioral disorders, or disorders related to stress or to substance abuse or dependency, or any biological or biochemical disorder or imbalance of the brain regardless of the cause, including any complications thereof. This does not include dementia or cognitive impairment resulting from stroke, physical trauma, infections, or a form of senility or irreversible dementia such as Alzheimer's Disease.

**Diagnostic and Statistical Manual of Mental Disorders or DSM** means the most recent version of the diagnostic manual as published by the American Psychiatric Association (APA) as of the start of Your Disability. If the DSM is discontinued, We will use the replacement chosen by the APA, or by an organization which succeeds it.

**Monthly Indemnity**

**Monthly Indemnity** is shown in the Schedule Page. It is the amount We will pay for each month of Total Disability.

**Occupation Class**

The **Occupation Class** is shown in the Schedule Page.

**Owner**

Owner is shown in the Schedule Page. You are the Owner unless some other person or entity is named in the Schedule Page. The Owner has the right to renew the Policy, to request a change in Coverage, to change the Loss Payee, and to make other Policy changes.

**Physician**

Physician means a person who is licensed by law in the state in which he or she practices as a Medical Doctor or Doctor of Osteopathy, and is acting within the scope of that license to treat Injury or Sickness that results in a Disability. A Physician cannot be You or anyone related to You by blood or marriage, a member of Your household, Your business or professional partner or employer, or any person who has a financial affiliation or business interest with You. If Your Disability is due to a Mental and/or Substance-Related Disorder, the Physician must be a licensed psychiatrist or a licensed doctoral level psychologist.

**Policy**

Policy means the legal contract between You and Us. The entire contract consists of the Policy, any application(s), the Schedule Pages and any attached riders, amendments, and endorsements.

**Policy Anniversary**

Policy Anniversary is the Yearly Anniversary of the Policy Date while the Policy remains in force.

**Policy Date**

The Policy Date is shown in the Schedule Page. It is the date from which premiums are calculated and become due.

**Pre-existing Condition**

Pre-existing Condition means a physical or mental condition:

- that was misrepresented or not disclosed in Your application; and
- for which You received professional medical advice, diagnosis or treatment within two years before the Effective Date; or
- that caused symptoms within one year before the Effective Date for which a prudent person would usually seek professional medical advice, diagnosis or treatment.

**Preliminary Term**

Preliminary Term, if shown in the Schedule Page, means the period of time for which the Policy is in force prior to the Policy Date. If applicable, the Preliminary Term premium is shown in the Schedule Page.

**Premium Term**

Premium Term is shown in the Schedule Page. It is the frequency of Your premium payments.

**Sickness**

Sickness means an illness or disease that first manifests itself on or after the Effective Date and while the Policy is in force.

**Suspension Period**

Suspension Period is a period of time during which the Policy will not be in force. We will neither accept premiums nor pay benefits under the Policy during a Suspension Period. The Policy will not cover losses that result from Injury or Sickness that occurs or begins during a Suspension Period. No privileges or options under the Policy or any attached riders may be exercised during a Suspension Period.

**Termination Date**

Termination Date means the date on which the Policy terminates.

**Total Disability or Totally Disabled**

Total Disability or Totally Disabled means that, solely due to Injury or Sickness, You are not able to perform the material and substantial duties of Your Occupation.

You will be Totally Disabled even if You are Gainfully Employed in another occupation so long as, solely due to Injury or Sickness, You are not able to work in Your Occupation.

Working an average of more than 40 hours in a week, in itself, is not a material and substantial duty.

**We, Us, Our and Berkshire Life**

We, Us, Our and Berkshire Life mean Berkshire Life Insurance Company of America.

**You and Your**

You and Your mean the person named as the insured in the Schedule Page of the Policy.

**Your Occupation**

Your Occupation means the occupation (or occupations, if more than one) in which You are Gainfully Employed during the 12 months prior to the time You become Disabled.

If You have limited Your Occupation to the performance of the material and substantial duties of a single medical specialty or to a single dental specialty, We will deem that specialty to be Your Occupation.

## PROVISIONS RELATING TO BENEFITS

### **Total Disability Benefit**

When You are Totally Disabled, We will pay the Monthly Indemnity as follows:

- You must become Totally Disabled while the Policy is in force.
- You must satisfy the Elimination Period.
- After You have satisfied the Elimination Period, Monthly Indemnity will be payable at the end of each month while You remain Totally Disabled.
- Monthly Indemnity will stop at the end of the Benefit Period or, if earlier, on the date You are no longer Totally Disabled.

We will not increase the Monthly Indemnity because You are Totally Disabled from more than one cause at the same time.

### **Medical Care Requirement**

We will not pay benefits nor waive premium under the Policy for any period of Disability during which You are not under the regular medical care of a Physician. The medical care must be provided by a Physician whose specialty is appropriate for Your Injury or Sickness. The medical care must be appropriate, according to prevailing medical standards, for the condition causing the Disability.

We will waive the medical care requirement during any claim under the Policy upon reasonable written proof that Your Injury or Sickness no longer requires the regular medical care of a Physician under prevailing medical standards. Such waiver will not restrict Our rights under the Proof of Loss and Examinations provisions of the Policy.

### **Presumptive Total Disability Benefit**

We will always consider You to be Totally Disabled even if You are Gainfully Employed, if Injury or Sickness results in your total and complete loss of:

- the sight in both eyes;
- hearing in both ears;
- speech; or
- the use of both hands, both feet, or one hand and one foot, in their entirety.

If Your Injury or Sickness results from one of these conditions, We will waive the unexpired portion of the Elimination Period and benefits will start to accrue from the date of Your Total Disability. Monthly Indemnity will be paid for as long as Your Total Disability continues, but not longer than the Benefit Period.

### **Capital Sum Benefit**

The Capital Sum Benefit is a lump sum amount in addition to any other benefit payable under the Policy. The Capital Sum Benefit is equal to twelve times the Monthly Indemnity at the time You suffer a capital loss.

A capital loss means the total and irrecoverable loss of all sight in one eye; or the complete loss of a hand or foot by severance through or above the wrist or ankle. Such loss must result from Sickness or Injury.

If You suffer a capital loss while the Policy is in force and survive it for 30 days, We will pay the Capital Sum Benefit for each such loss. But We will not pay for more than two such losses in Your lifetime. If the Policy has terminated, We will pay for a capital loss which results from an Injury sustained while the Policy was in force and which occurs within 90 days after the date of that Injury.

### **Fractional Month**

We will pay 1/30 of the monthly benefit payable under the Policy for each day for which We are liable when You are Disabled for less than a full month.

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#### **Waiver of Elimination Period**

We will waive the Elimination Period if:

- You become Disabled within five years after the end of a previous Disability; and
- The previous Disability lasted more than six months; and
- We paid benefits under the Policy for the previous Disability.

#### **Recurrent Disability**

If, after the end of a period of Disability, You become Disabled again, the later period of Disability will be deemed a continuation of the previous Disability, if:

- You have returned to Full Time Gainful Employment for a period of less than 12 months after the previous Disability ends; and
- the Disability results entirely or in part from the same cause or causes as the previous Disability; and
- We paid benefits under the Policy for the previous Disability.

If the Disability is determined to be a continuation of the previous Disability, Your prior claim for Disability will resume and no new Elimination Period will be required. You must satisfy all terms and conditions set forth in the Policy.

If the Disability is determined not to be a continuation of the previous Disability, then the current period of Disability will be considered a new and separate Disability.

#### **Concurrent Disability**

We will pay benefits for a concurrent Disability as if there were only one Injury or Sickness. Once a period of Disability begins, We will consider it to be a continuous period of Disability no matter what Injury or Sickness, or combination thereof, caused the Disability or caused it to continue. In all cases, if You are Disabled from more than one cause, the amount and duration of benefits will not be more than that for any one cause.

#### **Separate Periods of Disability**

If You continue to be Disabled after the Benefit Period ends, You will not be eligible for a new Benefit Period unless:

- You recover from the previous Disability; and
- You return to Full Time Gainful Employment; and
- the Policy remains in force; and
- You have satisfied all other terms and conditions of the Policy.

#### **Transplant and Cosmetic Surgery**

If, more than six months after the Effective Date, You become Totally Disabled because of:

- the transplant of a part of Your body to another person, or
- complications of cosmetic surgery to improve Your appearance or correct a disfigurement,

We will deem You to be Totally Disabled as a result of Sickness.

#### **Waiver of Premium Benefit**

If You are Disabled for the length of the Elimination Period due to Injury or Sickness not excluded from Coverage:

- We will refund that portion of any premium paid which applies to the period of Disability beyond the date that You were first Disabled in the same claim.
- We will then waive any later premiums that are due while You are continuously Disabled in the same claim and receiving benefits for the Disability.
- We will continue to waive premiums for the six-month period after You recover. At the end of the six-month period, You are responsible for the pro rata portion of the premium for the remainder of the current Premium Term, and all premiums that fall due thereafter in order to keep the Policy in force.

If, after the end of the Benefit Period and before the Expiration Date You remain continuously Disabled, waiver of premium will continue. If You subsequently recover from the Disability, You must notify us within six months of the date You recover. You will then be responsible for the pro rata portion of the premium for the remainder of the current Premium Term and all premiums that fall due thereafter. Failure to notify Us within six months of the date You recover will result in termination of the Policy.

The Waiver of Premium Benefit will also apply if benefits are payable because You have met the requirements of the Recurrent Disability provision.

Nothing in this provision will change the conditions for renewal after the Expiration Date that require You to be Gainfully Employed Full Time for at least 10 months each year.

#### **PROVISIONS RELATING TO REHABILITATION AND WORKPLACE MODIFICATION**

##### **Rehabilitation Benefit**

If You are Disabled, You may be eligible for a Rehabilitation Benefit. If You and We agree in advance on a program of occupational rehabilitation, We will pay for the program as set forth in a signed written agreement. The program of occupational rehabilitation must be a formal plan that will help You to return to Gainful Employment in Your Occupation. The program must be directed by an organization or individual licensed or accredited to provide occupational rehabilitation or education to persons who are disabled.

The extent of Our role in this program will be determined by the written agreement. We will pay only those costs that are not otherwise covered by insurance, workers' compensation, or any public fund or program.

We will periodically review the program and Your progress in it. We will continue to pay for the program, subject to the written agreement, as long as We determine that it is helping You return to Gainful Employment in Your Occupation.

Participating in a program of occupational rehabilitation will not in itself be considered a recovery from the Injury or Sickness that resulted in Your Disability, and benefits will continue as provided in the Policy.

##### **Modification and Access Benefit**

If You are Disabled, You may be eligible for the Modification and Access Benefit. If a modification is determined by Us to be appropriate and reasonable to enable You to perform Your material and substantial duties, We will reimburse You for the cost that You incur for such modification upon written proof acceptable to Us as set forth in a signed written agreement. The purpose of any such modification must be to help You to return to Gainful Employment in Your Occupation.

#### **PROVISION RELATING TO SUSPENSION**

##### **Suspension During Military Service**

We will suspend the Policy on the date You begin active duty in the military of any nation or international authority. Such active duty will not include training that lasts 90 days or less. We will refund the pro rata portion of any premium paid for a period of time beyond the date that the Suspension Period begins. Premiums must be paid to the date on which the Suspension Period begins.

You do not have to provide evidence of medical insurability or income in order to end the Suspension Period. The Suspension Period will end on the date We receive Your written request to place the Policy back in force and Your premium payment. The date We receive Your written request must occur within 90 days after active duty ends.

After the end of the Suspension Period, premiums will be at the same rate that they would have been had the Policy remained in force. The Policy will not cover losses that result from Injury or Sickness that occurs or begins during a Suspension Period. The Policy will cover only losses that result from Injury that occurs after the end of the Suspension Period or Sickness that first manifests itself more than 10 days after the end of the Suspension Period. In all other respects, You and We will have the same rights under the Policy as before it was suspended.

After the end of the Suspension Period, You must pay the pro rata premium for Coverage until the next Premium Term. If the Expiration Date occurs during a Suspension Period, the Policy will terminate.

#### **EXCLUSIONS AND LIMITATIONS**

##### **Exclusions**

We will not pay benefits for any Disability:

- caused by, contributed to, or which results from military training, military action, military conflict, or war, whether declared or undeclared, while You are serving in the military or units auxiliary thereto, or working for contracted military services;
- during any period of time in which You are incarcerated;
- caused by, contributed to, or which results from Your commission of, or attempt to commit, a criminal offense as defined under local, state, or federal law;
- caused by, contributed to, or which results from Your being engaged in an illegal occupation;
- caused by, contributed to, or which results from the suspension, revocation or surrender of Your professional or occupational license or certification;
- caused by, contributed to, or which results from an intentionally self-inflicted injury; or
- due to any loss We have excluded by name or specific description.

##### **Limitation While Outside the United States or Canada**

You must be living full time in the 50 United States of America, the District of Columbia or Canada in order to receive benefits under the Policy, except for incidental travel or vacation, otherwise benefits will cease. Incidental travel or vacation means being outside of the 50 United States of America, the District of Columbia or Canada for not more than two non-consecutive months in a 12-month period. You may not recover benefits that have ceased pursuant to this limitation.

If benefits under the Policy have ceased pursuant to this limitation and You return to the 50 United States of America, the District of Columbia or Canada, You may become eligible to resume receiving benefits under the Policy. You must satisfy all terms and conditions of the Policy in order to be eligible to resume receiving benefits under the Policy.

If You remain outside of the 50 United States of America, the District of Columbia or Canada, premiums will become due beginning six months after benefits cease.

##### **Pre-existing Condition Limitation**

We will not cover any loss that begins in the first two years after the Effective Date from a Pre-existing Condition.

##### **Mental and/or Substance-Related Disorders Limitation**

Benefits for any Disability due to a Mental and/or Substance-Related Disorder will be paid for a period not longer than the Maximum Benefit Period for Mental and/or Substance-Related Disorders.

After the Maximum Benefit Period for Mental and/or Substance-Related Disorders and subject to the Policy provisions, We will only pay benefits while You are continuously confined in a Hospital for treatment of a Disability due to a Mental and/or Substance-Related Disorder, and You are under the regular medical care of a Physician.

Under no circumstance will We pay benefits for any Disability due to a Mental and/or Substance-Related Disorder that We have excluded by name or specific description.

#### **PROVISIONS RELATING TO CLAIMS**

##### **Notice of Claim**

You must give Us written Notice of Claim within 30 days after any loss covered by the Policy occurs or begins, or as soon after that as is reasonably possible. Written Notice of Claim, with complete information to identify You, will be sufficient if provided to Us at Our home office, 700 South Street, Pittsfield, MA 01201.

#### **Claim Forms**

When We receive written Notice of Claim, We will send Claim Forms for filing Proof of Loss. Claim Forms must be completed, signed and returned to Us, and are a required part of Proof of Loss. If We do not send You such forms within 15 days after receiving written Notice of Claim, You may submit a written statement within the time fixed in the Policy for filing Proof of Loss, which provides the nature and extent of the loss for which a claim is made.

#### **Proof of Loss**

You must provide Us with written Proof of Loss at Our home office for a loss within 90 days after the end of each monthly period for which You are claiming benefits. All losses must occur while the Policy is in force.

We can require any proof that We consider necessary to evaluate Your claim. Such proof may include, but is not limited to, medical records, employment records, business records, evidence of Your Prior and Current Income, financial records, and any other information necessary for Us to evaluate Your claim.

If You cannot give Us written Proof of Loss within the prescribed time, We will not deny or reduce Your claim if You give Us written Proof of Loss as soon as reasonably possible. Under no circumstance will We pay benefits if written Proof of Loss is delayed for more than one year, unless You have lacked legal capacity.

#### **Time of Payment of Claims**

Subject to satisfactory written Proof of Loss and upon Our determination that benefits are payable under the provisions of the Policy, We will pay all accrued benefits for Disability and other specified losses for which We are liable. Benefits will be payable at the end of each month after the period of liability has occurred while You are Disabled. Any amounts unpaid when Our liability ends will be paid promptly after We receive satisfactory written Proof of Loss.

#### **Payment of Claims**

You must satisfy all terms and conditions of the Policy in order for benefits to become payable. After all required Proof of Loss is provided and the claim is approved by Us, We will pay the benefits of the Policy for which we are liable to the Loss Payee.

Coverage terminates upon Your death. Any accrued benefits unpaid at Your death will be paid to Your estate.

If any benefit of the Policy becomes payable to a person not competent to give a release, We may pay such benefit, up to \$1,000, to one of Your relatives by blood or marriage who We believe is entitled to it. Any payment made in good faith under this provision will fully discharge Us to the extent of such payment.

#### **Examinations**

We have the right to have You examined at Our expense and as often as We may reasonably require to determine Your eligibility for benefits under the Policy as part of Proof of Loss. We reserve the right to select the examiner. The examiner will be a specialist appropriate to the assessment of Your claim.

The examinations may include but are not limited to medical examinations, functional capacity examinations, psychiatric examinations, vocational evaluations, rehabilitation evaluations, and occupational analyses. Such examinations may include any related tests that are reasonably necessary to the performance of the examination. We will pay for the examination. We may deny or suspend benefits under the Policy if You fail to attend an examination or fail to cooperate with the examiner.

You must meet with Our representative for a personal interview or review of records at such time and place, and as frequently as We reasonably require. Upon Our request, You must provide appropriate documentation.

We have the right, at our expense, to analyze or require an analysis of all relevant financial and operational records, including Your personal, business and corporate federal and state tax returns, as often as We may reasonably require by a financial examiner of Our choice. Such assessments may include analysis of business, financial and operational records for any business in which You have or may have an ownership interest. We can require that Your accounting practices be the same as those which were in effect at the time You first became Disabled.

**Responsibility to Cooperate and Obtain Appropriate Medical Care**

You have the responsibility to cooperate with Us concerning all matters relating to the Policy and claims thereunder. You have the responsibility to obtain all reasonably appropriate medical care for the condition for which You are claiming benefits.

**PROVISIONS RELATING TO PREMIUM AND RENEWAL**

**Premium**

Premiums are due on the first day of each Premium Term. If You die, We will refund to Your estate that part of any premium which applies to the period after Your date of death.

**Grace Period**

After the first Premium Term, We allow a Grace Period of 31 days in which to pay each premium due. The Policy stays in force during the Grace Period. If You have not paid the premium when it is due or by the end of the Grace Period, the Policy will lapse.

**Premium Term Changes**

On any premium due date, You may change the Premium Term, but We will not allow any change which would result in a premium not being due on a Policy Anniversary.

On request, and subject to Our approval, premiums may be paid annually or on a periodic basis. The Premium Terms available are annual, semiannual or quarterly. Premiums may also be paid monthly by automatic bank draft. We will change the Premium Term if We receive the Owner's proper written request at Our home office before the premium due date.

**Renewal After The Expiration Date**

After the Expiration Date, You may renew the Policy at the end of each Premium Term as long as You are not Disabled and You are Gainfully Employed Full Time for at least 10 months each year and the premium is paid on time. If You renew the Policy after the Expiration Date, We will issue a new Schedule Page at that time.

After the Expiration Date, We can require satisfactory written proof that You have continued to be Gainfully Employed Full Time for at least 10 months each year.

The Policy must be in force in order for You to renew the Policy after the Expiration Date.

The only Coverage that will continue after the Expiration Date is for a Total Disability Benefit. All other Coverage in force on the Expiration Date will terminate on the Expiration Date, unless otherwise stated. The Benefit Period after the Expiration Date is shown in the Schedule Page.

After the Expiration Date, Your premium will be at Our rates then in effect for persons of Your Age, Class of Risk, Occupation Class, and any special class rating that applies to the Policy. We have the right to change such premiums on a class basis on any Policy Anniversary.

Any premium paid after the Expiration Date for a period not covered by the Policy will be returned to You.

**Cancellation by the Owner**

You may cancel the Policy at any time by written notice to Us, effective upon receipt or on such later date as may be specified in such notice. In the event of cancellation, We will promptly refund all premium paid for any period after the date of cancellation.

**Reinstatement**

If the Policy has lapsed at the end of the Grace Period, You can apply to reinstate the Policy by completing an application and paying all overdue premiums. Such application must be received by Us within six months of the date the Policy lapsed.

We may require satisfactory evidence of insurability to reinstate the Policy. If We approve Your application, the Policy will be placed back in force on the date of such approval. If We have not approved or refused Your application in writing within 45 days after receipt of such application and overdue premium, the Policy will be reinstated on that 45th day. If We refuse to reinstate the Policy, We will refund Your premium.

In any case, the Policy will be reinstated on the date that We accept a premium and do not ask for an application.

The reinstated Policy will cover only losses that result from Injury that occurs after the date of Reinstatement or Sickness that begins more than 10 days after such date. In all other respects, You and We will have the same rights under the Policy as before it lapsed, subject to any provisions endorsed on or attached to the Policy in connection with Reinstatement.

#### GENERAL CONTRACT PROVISIONS

##### Consideration

We have issued the Policy in consideration of the representations in Your application and payment of the first premium. A copy of Your application is attached and is a part of the Policy.

##### Effective Date Provision

Insurance takes effect on the Effective Date for the Premium Term that is shown in the Schedule Page, unless You have Preliminary Term. The Policy takes effect at 12:01 a.m. on the Effective Date and terminates at 11:59 p.m. on the Termination Date.

##### Preliminary Term Provision

If the Schedule Page indicates that You have Preliminary Term, the Policy takes effect at 12:01 a.m. on the Preliminary Term Effective Date. All of Your rights under the Policy will begin on the Preliminary Term Effective Date.

##### Entire Contract; Changes

The Policy with any application(s), the Schedule Pages, and any attached riders, amendments and endorsements make up the entire contract. No change in the Policy will be valid unless it has been endorsed on or attached to the Policy in writing by the president, a vice president, or the secretary of Berkshire Life.

No agent or broker has authority to change the Policy or waive any of its provisions.

##### Incontestable

The Policy will be incontestable as to the statements, except fraudulent statements, contained in the application after it has been in force for a period of two years during Your lifetime, excluding any period during which You are Disabled. No claim for a loss incurred or Disability that begins after two years from the Effective Date, excluding any period during which You are Disabled, will be reduced or denied because a sickness or physical condition existed prior to the Effective Date. This assumes that such sickness or physical condition was not excluded from Coverage by name or description.

##### Termination of the Policy

The Policy will terminate when the first of the following occurs:

- the premium for the Policy remains unpaid at the end of the Grace Period; or
- the date of Your written request to terminate the Policy; or
- the Expiration Date, if You are not Gainfully Employed Full Time for at least 10 months each year; or
- the end of the first Premium Term after the Expiration Date, when You are no longer Gainfully Employed Full Time for at least 10 months each year; or
- Your death.

##### Conformity with State Laws

Any provision of the Policy which, on the Effective Date, is in conflict with the laws of the state in which You reside on such date is hereby amended to meet the minimum requirements of such laws.

##### Legal Actions

No one can bring an action at law or in equity under the Policy until 60 days after written Proof of Loss has been furnished as required by the Policy. In no case can an action be brought against Us more than three years after written Proof of Loss must be furnished.

**Misstatement of Age**

If Your age has been misstated, Coverage will be based upon what the premium paid would have bought at Your correct age. If We would not have issued the Policy at Your correct age, there will be no insurance and We will owe only a refund of all premiums paid for the period not covered by the Policy.

**Assignment**

We will not be bound by an assignment of the Policy for any claim unless We receive a written assignment on a form provided by Us before We pay the benefits claimed. We will not be responsible for the validity or tax consequences of any assignment.

**Waiver of Policy Provisions**

Our failure to invoke or enforce a right We have reserved under the terms of the Policy will not be deemed a permanent waiver of that right.

Berkshire Life Insurance Company of America  
700 South Street  
Pittsfield, MA 01201

## RESIDUAL DISABILITY BENEFIT RIDER

This rider is a part of the Policy to which it is attached. All provisions of the Policy apply to this rider and remain the same except where We change them by this rider.

The Policy is amended by adding or changing the following provisions:

### DEFINITIONS

#### **CPI-U**

CPI-U means the Consumer Price Index for All Urban Consumers, or any later replacement of it, as published by the United States Department of Labor.

#### **Current Business Expenses**

Current Business Expenses means Your Business Expenses in each month while You are Residually Disabled. While You are Residually Disabled, the Current Business Expenses deducted from gross earned income may not exceed Your Prior Business Expenses except as adjusted by this rider.

#### **Current Index Month**

Current Index Month means the anniversary of the Original Index Month immediately preceding the Review Date.

#### **Disability or Disabled**

Disability or Disabled is amended to also include Residual Disability or Residually Disabled.

#### **Loss of Income Indemnity**

The Loss of Income Indemnity is the amount that We will pay each month for the first 12 months that You are eligible for a Residual Disability benefit in the same claim.

#### **Original Index Month**

Original Index Month means the calendar month 90 days before the date on which You were first Disabled in the same claim.

#### **Prior Business Expenses**

Prior Business Expenses means Your average monthly Business Expenses for the same period in which Your Prior Income is determined.

#### **Residual Disability or Residually Disabled**

Residual Disability or Residually Disabled means that You are Gainfully Employed and are not Totally Disabled under the terms of the Policy but, solely because of Sickness or Injury, Your Loss of Income is at least 15% of Your Prior Income.

#### **Residual Indemnity**

Residual Indemnity means the amount We will pay each month if you continue to be Residually Disabled in the same claim after the Loss of Income Indemnity has been paid for 12 months. It is a percentage of the Monthly Indemnity.

#### **Review Date**

Review Date means the recurrence each year of the date on which You were first Disabled in the same claim.

## PROVISIONS RELATING TO RESIDUAL DISABILITY

### Residual Disability Benefit

When You are Residually Disabled, We will pay a monthly benefit as follows:

- You must become Disabled while the Policy is in force.
- You must satisfy the Elimination Period.
- After You have satisfied the Elimination Period, a Residual Disability benefit will be payable at the end of each month while You are Residually Disabled.

For each month of the first 12 months that You are eligible for a Residual Disability benefit in the same claim, We will pay a Loss of Income Indemnity. The Loss of Income Indemnity is equal to Your Loss of Income less any individual disability insurance benefits You are receiving, or that You are eligible to receive, from Us and all other insurance companies, on policies that are in force on or before the Effective Date of this rider. In no event will the Loss of Income Indemnity exceed Your Monthly Indemnity.

If you continue to be Residually Disabled in the same claim after the Loss of Income Indemnity has been paid for 12 months, We will pay a Residual Indemnity. The Residual Indemnity will be payable monthly and will be a percentage of the Monthly Indemnity.

Residual Indemnity will be determined by the formula (a) divided by (b) multiplied by (c), where:

- (a) is Your Loss of Income for the month in which You are Residually Disabled; and
- (b) is Your Prior Income; and
- (c) is the Monthly Indemnity.

If Your Loss of Income is more than 75% of Prior Income in any month of Residual Disability while Residual Indemnity is payable, We will deem such loss to be 100%.

We will not increase the Residual Disability benefit because You are Disabled from more than one cause at the same time.

### Recovery

Even if You have recovered from the Sickness or Injury that caused Residual Disability, We will continue to consider You Residually Disabled so long as Your Loss of Income is still at least 15% of Your Prior Income and such Loss of Income is solely because of Sickness or Injury.

**Adjustment of Prior Income and Prior Business Expenses Due to Inflation for Computing Your Loss of Income**  
On the Review Date while benefits are payable, We will adjust Your Prior Income and Prior Business Expenses for the next 12 months to reflect any changes in cost of living since the start of claim. We will compute the adjusted Prior Income and Prior Business Expenses by multiplying each by the actual percentage change in the CPI-U between the Current Index Month and the Original Index Month. The adjusted Prior Income and adjusted Prior Business Expenses will apply to the 12-month period that follows the Review Date and will be used to determine Your Loss of Income.

The adjustment to Prior Income and Prior Business Expenses may vary from year to year as the CPI-U rises or falls in relation to the Original Index Month. We will make no change that would reduce Prior Income or Prior Business Expenses below what they were at the start of claim.

We will adjust the Prior Income and Prior Business Expenses on each Review Date until the first of the following events occurs:

- the Benefit Period ends; or
- this rider terminates.

**Proof of Loss**

In addition to any Proof of Loss required by the Policy, You must provide Us with written Proof of Loss necessary to establish that Your Loss of Income is solely the result of Your Disability.

**Premium and Renewal**

The premium for this rider is shown in the Schedule Page. You may not renew this rider after the Expiration Date of the Policy.

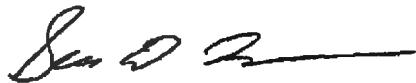
**TERMINATION**

**Termination of the Residual Disability Benefit**

Benefits for Residual Disability will no longer be payable on the date that the first of the following events occurs:

- You are no longer Residually Disabled; or
- Your Loss of Income is no longer solely the result of Injury or Sickness; or
- the first month in which Your Loss of Income is less than 15% of Your Prior Income; or
- the Benefit Period ends; or
- You become Totally Disabled; or
- this rider terminates.

Berkshire Life Insurance Company of America



Sean D. Smith  
Secretary

Berkshire Life Insurance Company of America  
700 South Street  
Pittsfield, MA 01201

## FUTURE INCREASE OPTION RIDER

This rider is a part of the Policy to which it is attached. All provisions of the Policy apply to this rider and remain the same except where We change them by this rider.

The Policy is amended by adding or changing the following provisions:

### DEFINITIONS

#### **Increase Option**

Increase Option means Your option to apply for an Increase Policy.

#### **Increase Policy**

Increase Policy means the additional Monthly Indemnity issued under this rider.

#### **Option Date**

Option Date means the date of every Policy Anniversary while this rider is in effect.

#### **Option Period**

Option Period means the 63-day period beginning 31 days immediately before the Option Date and ending 31 days immediately following the Option Date.

#### **Special Option Date**

While this rider is in effect, Special Option Date means:

- 90 days after the date You are no longer eligible to participate in Your employer's group long term disability (LTD) plan; or
- 90 days after a group LTD plan under which You were covered ends and has not been converted or replaced; or
- A date that We declare for such purpose.

We will issue only one Increase Policy as a result of a Special Option Date while the Policy and this rider are in effect.

#### **Special Option Period**

Special Option Period means the period beginning on the Special Option Date and ending 31 days immediately following the Special Option Date.

#### **Total Increase Option**

Total Increase Option means the maximum amount of Monthly Indemnity that may be issued under this rider. The Total Increase Option is shown in the Schedule Page.

### PROVISIONS RELATING TO FUTURE INCREASE OPTIONS

#### **Exercising an Increase Option During an Option Period**

Subject to the Conditions and Limitations provision of this rider, You may exercise an Increase Option during an Option Period. Each Increase Policy applied for during an Option Period will be underwritten in accordance with Our underwriting rules in effect when You exercise an Increase Option to determine the maximum amount of allowable Monthly Indemnity, if any, available to You.

### **Exercising an Increase Option When Disabled or Benefits are Payable**

Subject to the Conditions and Limitations provision of this rider, You may exercise an Increase Option during an Option Period when You are Disabled or benefits are being paid. You may not exercise an Increase Option during a Special Option Period if You are Disabled or benefits are being paid.

Your Income for the purpose of exercising an Increase Option when You are Disabled will be based upon the 12-month period immediately prior to the onset of Your Disability.

If You exercise an Increase Option when You are Disabled or benefits are being paid, any Increase Policy issued will only apply to a new and separate Disability. Under no circumstances will an Increase Policy, issued during a period of Disability or when benefits are being paid, provide a benefit for the current Disability or current claim for benefits.

Any Increase Policy approved during a period of Disability or while benefits are being paid will only be issued on a separate policy form that is most like the Policy then in use on a regular basis in the place where You live.

The premium for any Increase Policy issued when You are Disabled or benefits are being paid will be waived if premiums are then being waived for the Policy to which this rider is attached.

### **Exercising an Increase Option on a Special Option Date**

You may be eligible to apply for an Increase Policy on a Special Option Date if:

- You are Gainfully Employed Full Time; and
- benefits are not being paid under the Policy.

The Increase Policy applied for during a Special Option Period will be underwritten in accordance with Our underwriting rules in effect when You exercise an Increase Option to determine the maximum amount of allowable Monthly Indemnity, if any, available to You.

We will issue only one Increase Policy as a result of a Special Option Date while the Policy and this rider are in effect. If We issue an Increase Policy as a result of a Special Option Date, You forfeit the Increase Option on the next Option Date.

### **Proof of Insurability**

When You exercise an Increase Option, You must provide evidence of Your Income, employment and all other disability insurance with any insurer that is in force, which You have applied for, or for which You are eligible. We may require additional evidence of financial insurability, as necessary. You do not have to provide evidence of Your medical insurability or occupation.

### **Maximum Amount of Monthly Indemnity Available to You**

Until You attain Age 45, You may apply for all or part of the remaining Total Increase Option.

On or after Age 45:

- You may apply for up to one-third of the original Total Increase Option; or
- You may apply for the remaining Total Increase Option if it is less than \$1,000; or
- You may apply for the remaining Total Increase Option if You are applying for an Increase Policy on a Special Option Date because You are no longer eligible to participate in Your employer's group LTD plan or a group LTD plan under which You were covered and has not been converted or replaced.

### **Conditions and Limitations**

All of the following conditions apply when You exercise an Increase Option:

- We must receive Your written application for an Increase Policy during an Option Period or Special Option Period.

- Each Increase Policy applied for during an Option Period or a Special Option Period will be underwritten to determine the maximum amount of Monthly Indemnity, if any, available to You. You must provide evidence of Your Income, employment and all other disability insurance with any insurer that is in force, which You have applied for, or for which You are eligible. We may require additional evidence of financial insurability, as necessary. You do not have to provide evidence of Your medical insurability or occupation.
- If You exercise an Increase Option during a Special Option Period because You are no longer eligible to participate in Your employer's group LTD plan or a group LTD plan under which You were covered ends and has not been converted or replaced, You must also provide evidence of Your eligibility status in the group LTD plan, or evidence that the group LTD plan has terminated and has not been converted or replaced.
- The Increase Policy may either be added to the Policy in the form of an Additional Monthly Benefit Rider or will be issued on a separate policy form that is most like the Policy then in use on a regular basis in the place where You live. Any Increase Policy approved during a period of Disability or while benefits are being paid will only be issued on a separate policy form.
- The Increase Policy cannot have a shorter Elimination Period or a longer Benefit Period than the Policy to which this rider is attached.
- We will not issue an Increase Policy with less than \$200 of Monthly Indemnity.
- The Increase Policy may or may not include the same provisions and benefits as the Policy to which this rider is attached. The Increase Policy may only include those benefits that are part of the Policy to which this rider is attached if We are then offering such benefits to new applicants.
- The premium for each Increase Policy will be based on the rates in effect on the date of issue of the Increase Policy. The premium will be based on the following factors:
  - The Increase Policy amount; and
  - Your Age on the date of issue of the Increase Policy; and
  - the Class of Risk and Occupation Class of the Policy to which this rider is attached; and
  - any special class rating that applies to the Policy to which this rider is attached; and
  - the policy form of the Increase Policy; and
  - any rider that is attached to the Increase Policy that adjusts or determines a benefit based upon Monthly Indemnity.

Your Class of Risk and Occupation Class under the Increase Policy will not be less favorable than under the Policy to which this rider is attached.

If You submit to Us satisfactory evidence that Your Class of Risk and Occupation Class on the Effective Date of the Increase Policy is more favorable to You than it was when the Policy went into effect, then We will apply the more favorable risk classification to the Increase Policy. Any Increase Policy approved will only be issued on a separate policy form that is most like the Policy then in use on a regular basis in the place where You live.

- Conditions that are excluded by name or specific description under the terms of the Policy to which this rider is attached will be excluded under the Increase Policy.
- In order for an Increase Policy to become effective, We must receive the first premium unless premiums are then being waived because You are Disabled or benefits are being paid under the Policy.

#### Premium and Renewal

The premium for this rider on the date of issue is shown in the Schedule Page. Each time We issue an Increase Policy, We will reduce the remaining Total Increase Option available to You under this rider by the amount issued. The premium for this rider will be reduced accordingly.

This rider will expire and no further premium will be due for it after You are Age 55 or, if earlier, after Your last Increase Policy is issued.

#### TERMINATION

This rider will terminate when the first of the following events occurs:

- You attain Age 55;
- the Total Increase Option as shown in the Schedule Page has been issued;
- the premium for this rider remains unpaid for more than 31 days;
- the date of Your written request to terminate this rider; or
- the Policy terminates.

Berkshire Life Insurance Company of America



Sean D. Z.  
Secretary

THIS IS A DUPLICATE POLICY ISSUED IN LIEU OF LOST POLICY NUMBER Z1959970 ORIGINALLY  
ISSUED AUGUST 1, 2010.

PITTSFIELD, MASSACHUSETTS  
DECEMBER 6, 2011

BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA

*Jah P. Gf*  
SECRETARY

REDACTED



Page 2

**BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA**  
 Home Office: 700 South Street, Pittsfield, MA 01201  
 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
 The Guardian Life Insurance Company of America, New York, NY

**THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA**  
 Administrative Office: 700 South Street, Pittsfield, MA 01201  
 (Please check appropriate company(ies). Any insurer checked above is  
 herein referred to as the "Company.")

### Application for Insurance | Part I

Please indicate all Insurance applied for with this Part 1 Application and include the appropriate application supplement for each product selected to right.

Individual Disability Insurance  
 Individual Disability Insurance – Retirement Protection Plus Program  
 Overhead Expense  Disability Buy-Out  
 Business Reducing Term/PayGuard

#### I. Proposed Insured Information

##### a. Proposed Insured

First	Middle Initial	Last Name
Paula	A	Habib

Suffix	Previous Last Name
<input type="checkbox"/> Male <input checked="" type="checkbox"/> Female	8145.1

1979
Canada

<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (If no, answer the following questions)
---

Visa Type	Visa Duration
8 years	

(If residence has not been continuous, give dates, and explain in Remarks and Special Requests.)

<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If no, include details:
---

350 Daniel Burnham Square #302 Columbus, OH 43215-4203
---

(If mailing address is PO Box, include street address as well.)

City	State	ZIP
4 years		

NA	Home Phone Number	Cell Phone Number

Address
---------

City	State	ZIP
------	-------	-----

**REDACTED**

**Application for Insurance | Part 1 | Continued**

**2. Business Information**

a. Name of Current Employer

b. Business Address

(If mailing address is PO Box, include street address as well.)

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Business Phone \_\_\_\_\_

Business Website \_\_\_\_\_

c. Occupation

d. Job Title

e. Nature of Business

f. How many years employed with your current employer?

g. Former Employer

*Diagnostic Radiology  
Physician  
Medical Practice*

*7-1-2010*

(If less than 2 years, please furnish previous employer below.)

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

h. Occupation

i. Job Title

j. Nature of Business

*Fellow  
Fellow  
Medical*

**3. Occupational Information**

a. Describe, in order of importance, all duties of your occupation. Include all activities that are performed in connection with the duties of your occupation, including but not limited to travel, sales and supervisory.

Description of Specific Duties	% of Time Devoted to Each Duty
<i>Diagnostic - Reading films</i>	<i>90%</i>
<i>Breast Biopsy</i>	<i>10%</i>

b. Describe exact physical duties of your occupation (lifting, climbing, driving, etc.). If none, so state.

*None*

c. Describe any tools or equipment you use to perform the duties of your occupation. If none, so state.

*needles for biopsy*

**REDACTED****Application for Insurance I Part I | Continued**

d. If you are a medical doctor or dentist, what percent of your gross income is derived from surgical procedures, such as catheterization, angioplasty, stent placement, pacemaker implant, endoscopy, or other surgical procedure?

0 %

e. Is this a home-based occupation?

 Yes  No

If yes, what percentage of time do you spend working at home?

%

6 years - residency + fellowship

40 hours

f. Number of years in this occupation

g. How many hours per week are you at work in this occupation?

h. Have you been continuously at work full time performing the usual duties of your occupation for the past six months?

i. Do you supervise any employees?

 Yes  No If no, explain:

j. Are you a business owner?

 Yes  No

k. What percentage of the business do you own?

0 %

l. What type of business do you own?

 Yes  No If yes, how many? Yes  No

m. Do you plan to change any occupation or employment within the next six months?

 Yes  No If yes, provide details:

n. Do you have any other part- or full-time jobs, occupations or employment?

 Yes  No If yes, provide details:**4. The Following Questions Apply to the Proposed Insured**

(Please provide details in Section 8 Remarks and Special Requests to all "Yes" answers.)

a. Do you plan to reside or travel outside of the U.S.?

(If yes, indicate location, frequency, for work or pleasure, date of departure, length of stay.)

 Yes  No

b. Do you drive a motor vehicle?

Driver's License State

Driver's License #

 Yes  No

c. Within the past five years, have you been charged with and/or convicted of any motor vehicle moving violations or had your driver's license suspended or revoked? (If yes, details must include date of violation, description of violation and penalty.)

 Yes  No

d. Within the last 10 years, have you been convicted of a felony, or is such a charge pending against you?

 Yes  No

e. Have you ever had a professional license suspended or revoked, or is such license under review, or have you ever been disbarred?

 Yes  No

Application for Insurance | Part 1 | Continued

f. Within the last three years, have you participated in any of the following, or do you plan in the future to participate in any of the following: piloting any type of aircraft; mountain climbing or rock climbing; scuba diving; hang gliding; parachuting or skydiving; motor vehicle racing; or other hazardous activity? (If yes to any, complete Aviation and/or Avocation Supplement.)  Yes  No

g. Within the past five years, have you had disability, accident, medical, life or health insurance declined, postponed, modified, rated, cancelled, rescinded, or have you withdrawn a pending application, or had a renewal or reinstatement refused?  Yes  No

h. Have you used tobacco, nicotine, or any nicotine delivery system in any form in the last 12 months? (If you have quit, date last used: \_\_\_\_\_)  Yes  No

i. Do you plan to apply for or are you currently applying for any other life, long-term care, disability or accident insurance? (In Section 8 Remarks and Special Requests, include amount applying for and company applying with, and whether this other insurance will be in addition to or in lieu of insurance with Berkshire or Guardian.)  Yes  No

j. Are you currently a member of, or do you plan on joining, any branch of the United States Military, including the Army, Navy, Air Force, Marine Corps, Coast Guard, National Guard, or any reserve military unit?  Yes  No

k. Are you currently employed by, or seeking employment with, any company or entity which provides military, paramilitary, or security services outside of the United States?  Yes  No

l. Have you been alerted to, received orders for, or had any indication of an overseas assignment or active service with any branch of the United States Military, including the Army, Navy, Air Force, Marine Corps, Coast Guard, National Guard, or any reserve military unit?  Yes  No

m. Have you ever had or been treated for cancer, heart attack, stroke, diabetes, or any disease of the liver, lungs, kidneys, or heart, or any disorder of the back or spine?  Yes  No

n. Are you currently receiving any medical advice, counseling or treatment for any medical, surgical or psychiatric condition?  Yes  No

If questions 4m or 4n are left blank or answered "Yes," no prepayment should be taken and no Conditional Receipt issued.

**Catastrophic Disability Benefit Rider** — Complete the following questions if applying for this rider:

o. Have you ever had an injury or sickness that caused a loss of: sight in both eyes; hearing in both ears; speech; or the use of two arms or two legs?  Yes  No

p. Do you need human assistance of any kind to perform everyday activities such as bathing, continence, dressing, eating, using the toilet or transferring (for example, from the chair to your bed)?  Yes  No

q. Do you use any special medical equipment or appliances, including but not limited to, a wheelchair, pacemaker, oxygen tank, cane, catheter, or artificial limb?  Yes  No

r. Have you ever received treatment, attention or advice for memory loss or confusion, Alzheimer's disease, stroke, senility, dementia, loss of speech or comprehension of spoken language?  Yes  No

If any question listed in 4o through 4r is answered "Yes," no prepayment should be taken and no Conditional Receipt issued.

REDACTED

Application for Insurance | Part 1 | Continued

Page 4

5. Other Disability Insurance Coverage of the Proposed Insured

a. Do you have disability insurance in force or applied for, or are you eligible for disability insurance within the next 12 months with any company, including Guardian or Berkshire?  Yes  No

Type of Insurance

DI = Disability Income Insurance  
OE = Overhead Expense  
RP = Retirement Protection

DBO = Buy-Out  
KEY = Key Person  
RT = Reducing Term

Category

IDI = Individual  
STD = Group STD  
LTD = Group LTD  
A = Association

Status

I = In Force  
P = Pending  
E = Eligible For

i. Company Name:			
ii. Type of Insurance:			
iii. Category:			
iv. Status:			
v. Date insurance applied for, issued, or eligible for (if known):			
vi. Policy Number (if known):			
vii. Benefit Amount:	\$	\$	\$
viii. Benefit Period:			
ix. Social Insurance Benefit:	\$	\$	\$
x. Subannual Increase Option:	%	%	%
xi. Future Increase Option (amount remaining):	\$	\$	\$
xii. Catastrophic Benefit:	\$	\$	\$
xiii. Retirement Benefit:	\$	\$	\$
xiv. Does employer pay premium and not include it as taxable income to you?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
xv. If group coverage, is it convertible?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
b. Replacement			
Is the insurance being applied for replacing this coverage?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
If yes, amount to be replaced?	\$	\$	\$
Date for coverage to be replaced			

*\*When issuing any insurance as a result of this application, the Company will rely on the fact that you can and will permanently terminate the coverage as specified above following the delivery of the policy and will not at any time reinstate the coverage. If the coverage is not terminated, benefits under any policy issued based upon this application may be reduced by the amount payable under such existing policies. Further, if the coverage is not terminated, the Company reserves all rights outlined in any policy issued.*

**REDACTED****Application for Insurance | Part I | Continued****6. Personal Financial Information of the Proposed Insured**

a. **Earned Income.** Fill in the amounts requested for last year and two years ago using your individual and/or business income tax returns and supporting schedules. Note: Do not list income that is not reported to the IRS. Explain in Section 8 Remarks and Special Requests, any significant fluctuations between years. Describe any changes since the end of the most recent calendar year. Put loss amounts in parentheses.

	Column A Year-To-Date First Calendar Year	Column B Actual Filed Last Calendar Year	Column C Actual Filed Two Calendar Years Ago
1. Non-owner employee salary, wages and bonus from Form W-2			
2. Business owner salary, wages, and bonus from Form W-2	\$	\$	\$
3. Sole Proprietor net income (after business expenses) from Form 1040, Schedule C	\$	\$	\$
4. Share of Partnership or Sub-Chapter "S" corporation income (after business expenses) shown on Form 1040 or 1120 "S", Schedule K-1	\$	\$	\$
5. Other earned income (explain source)	\$	\$	\$
<b>6. Total Earned Income (add lines 1-5)</b>			

b. **Unearned Income.** Unearned income or passive income includes, but is not limited to, income from dividends, capital gains, interest (including tax exempt interest), rentals, royalties, pension plans, retirement plans, alimony, investments, and business interests as an inactive owner.

*Is your unearned income more than 10% of total earned income (line 6 above)?*

 Yes No

	Column A	Column B	Column C
If yes, indicate the unearned income amounts.	\$	\$	\$

Sources: \_\_\_\_\_

c. **Retirement Contributions**

1. Do you participate in a qualified retirement plan such as a 401(k), 403(b), SIMPLE, IRA or profit sharing?

 Yes No

	Column A	Column B	Column C
<b>2. Total Annual Contribution (including your contribution and employer contributions)</b>	\$	\$	\$

3. Do you wish to have this retirement contribution considered as part of your earned income?

 Yes No

Application for Insurance | Part I | Continued

d. Net Worth Does your net worth exceed \$8 million?

Yes  No If yes, itemize net worth below.

Cash, Savings, Stocks, Bonds

\$

Fair Market Value of your business (excluding good will)

\$

Personal Property

\$

Real Estate (excluding primary residence)

\$

Other

\$

Explain:

e. Bankruptcy

Have you ever filed bankruptcy?

Yes  No  Personal  Business

If yes, answer the following questions:

(a) Date bankruptcy filed?

(b) Date bankruptcy discharged?

7. Premiums

a. Mode

Annual  Semiannual  Quarterly

Automatic payment plan

(Complete the Request for Guard-C-Matic Arrangement form.)

New Service  Add to My Existing Service

Monthly (list bill only - not available for all products)

Other:

None  100% Other: %

Yes  No

Pre-tax dollars or  After-tax dollars.

Residence  Owner's Address  Business

Other:

List Bill

New - Billing Name \_\_\_\_\_

Common Billing Date \_\_\_\_\_

Existing Account # 017016

No money has been submitted with this application for proposed insurance.

\$ \_\_\_\_\_ has been submitted with this application for proposed insurance. If money is submitted when this application is signed, the terms of the Conditional Receipt shall apply if conditions are met.

Yes  No

Association Name \_\_\_\_\_

f. Prepayment of Premium

g. Is the policy being applied for through an association of which you are a member? Proof of membership may be required.

**Application for Insurance | Part I | Continued**

Page 9

**8. Remarks and Special Requests**

Provide all details to any "yes" answers, identifying each detail by question number. Include, if applicable, diagnosis or symptoms, tests performed, dates, types and amounts of medication, length of disability, degree of recovery, and names and addresses of all physicians, medical or mental health professionals, counselors, psychotherapists, chiropractors, practitioners or hospitals. Also include in this section any special policy requests such as specific policy date other than as provided by the terms of this application.

**9. Amendments or Corrections (For Home Office Use Only)**

Page 18



## BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA

Home Office: 700 South Street, Pittsfield, MA 01201

Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
The Guardian Life Insurance Company of America, New York, NY
**Individual Disability Insurance Supplement  
to the Application for Insurance**
**1. Proposed Insured Information**

## a. Proposed Insured

PAULIA A HABIB  
First Middle Initial Last Name

██████████ 8145  
██████████ 1979

**2. Premium Structure**

Level  Graded  Step Rate

**3. Personal Disability Insurance**

## a. Policy Form No.

1500  
\$ 500  
90  
to age 67  
5M

## b. Supplemental Benefits

3% Compound Cost of Living Adjustment  
 6% Maximum Cost of Living Adjustment  
 Four-Year Delayed Cost of Living Adjustment  
 Unemployment Waiver of Premium

Residual Disability Benefit  
 Partial Disability Benefit  
 Graded Lifetime Indemnity for Total Disability

 Catastrophic Disability Benefit

\$

 Future Increase Option

\$ 1,000

 Social Insurance Substitute

\$

 Retirement Protection Plus

\$

 Monthly Indemnity

180 days  360 days

 Elimination Period

To Age 65

 Benefit Period Other



Page 10

**BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA**  
 Home Office: 700 South Street, Pittsfield, MA 01201  
 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
 The Guardian Life Insurance Company of America, New York, NY.

**THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA**  
 Administrative Office: 700 South Street, Pittsfield, MA 01201  
 (Please check appropriate company/ies). Any insurer checked above is  
 herein referred to as the "Company."

### Representations of the Proposed Insured and Owner

Those parties who sign below, agree that:

1. This Application for Insurance (Part 1), Application for Insurance (Part 2 Non-Medical), any required Representations to the Medical Examiner, and any other supplements or amendments to this Application for Insurance will form the basis for, and become part of and attached to any policy or coverage issued and is herein referred to as the "Application."
2. All of the statements that are part of this Application are correctly recorded, and are complete and true to the best of the knowledge and belief of those persons who made them.
3. No agent, broker or medical examiner has any right to accept risks, make or change contracts; or to waive or modify any of the Company's rights or requirements.
4. Any misrepresentation or omission, if found to be material, may adversely affect acceptance of the risk, claims payment; or may lead to rescission of any policy that is issued based on this Application.
5. All coverage shown to be discontinued in answer to Question 5b of this application will be permanently terminated on or before the date(s) indicated. If not, it is understood and agreed that the Company reserves all rights outlined in any policy issued. Further, benefits under any policy or coverage issued based on this application may be reduced by the amount payable under such existing policies.
6. The policy date is the date from which premiums are calculated and become due. Except as provided in the Conditional Receipt (if an advance payment has been made and acknowledged and such Receipt issued), no insurance shall take effect unless and until the policy is delivered, the first premium is paid, and there has been no change in the health, the income level, status of employment or occupation of the proposed insured. If disability insurance becomes effective in the manner stated in the Conditional Receipt, the amount of such insurance shall not exceed the limits set forth in such Receipt. If a request is made for coverage to commence as of a specified date, it is understood and agreed that certain rights under the conditional receipt may be waived.
7. Changes or corrections made by the Company and noted in the "Amendments or Corrections" section are ratified by the owner upon acceptance of a policy containing this Application with the noted changes or corrections. In those states where written consent is required by statute or State Insurance Department regulation for amendments as to plan, amount, classification, age at issue, or benefits, such changes will be made only with the owner's written consent.
8. By paying premiums on a basis more frequently than annually, the total premium payable during one year's time will be greater than if the premium were paid annually. That is, the cost of paying annualized periodic premiums will be more than the cost of paying one annual premium.
9. If applying for Disability Buy-Out Insurance, if no written buy-out agreement is in place, one must be executed before a disability occurs that would qualify for benefits under the policy. Otherwise, the Company will have no liability other than to refund premiums. We will require a written assurance within one year of the policy date that an agreement is in place. If no assurance is received, the policy will be voided and the premiums refunded.

Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.

Signed at Columbus, OH this 7 day of July, 2010  
 City and State Day Month Year

Paul LeSabeb  
 Signature of Proposed insured  
 Signature of Applicant/Owner if Other than  
 Proposed Insured  
Witness:

erc

Page 1 of 1

AMENDMENT TO APPLICATION

This Amendment is made a part of Policy No. Z1959970 to which it is attached and becomes effective on the Policy Date.

It is hereby requested that the application for insurance made to Berkshire Life Insurance Company of America on July 7, 2010 be amended as follows:

Question No. 1c:

Social Security Number: [REDACTED] 8145"

Question No. 1g:

ZIP: "43215"

Question No. 6c3:

Do you wish to have this retirement contribution considered as part of your earned income? "Yes"

Question No. 7d:

DELETE: If paid by the proposed insured, is it paid with: "After-tax dollars"

Question No. 8:

"Insured is also the applicant/owner under this contract."

Individual Disability Income Supplement to the Application for Insurance - Policy Forms 1400 and 1500

Question No. 3b:

Supplemental Benefits  
To Include Future Increase Option: "\$5,500"

\*\*\*\*\*

WILLIS OF OHIO, INC.  
RECEIVED

AUG 20 2010

Date 8/17/10

*Paula A. Habib*  
Paula A Habib - Insured

REDACTED



Page 19

**BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA**  
 Home Office: 700 South Street, Pittsfield, MA 01201  
 Berkshire Life Insurance Company of America is a wholly owned stock subsidiary of  
 The Guardian Life Insurance Company of America, New York, NY

**THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA**  
 Administrative Office: 700 South Street, Pittsfield, MA 01201  
 (Please check appropriate company(ies). Any insurer checked above is  
 herein referred to as the "Company.")

### Application for Insurance | Part 2 Non-Medical

#### 1. Proposed Insured Information

a. Proposed Insured

b. Social Security Number

c. Date of Birth (mm/dd/yyyy)

d. Name of your primary care physician

Paula A. Habab  
 First Paula Middle Initial A Last Name Habab  
8145  
1979

If none, check here

(If mailing address is PO Box, include street address as well.)

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Primary care physician's telephone number

e. Date and reason last consulted?

f. What treatment or medication was given or recommended?

g. Height

Weight

h. Weight change past year:

Reason for change:

5 feet 1 inches

100 lbs.

Gain  Loss lbs.  None

(Please provide details in Remarks and Special Requests for any "Yes" answers.)

i. Have you ever had or been treated for cancer or tumor?  Yes  No

j. In the last 10 years, have you had, been treated for or received a consultation or counseling for:

- i. high blood pressure, chest pain or disorder of the heart or circulatory system?  Yes  No
- ii. diabetes or disorder of the glands, bone, blood or skin?  Yes  No
- iii. complications of pregnancy, infertility, or any disorder of the breasts, reproductive or genital organs, prostate, kidneys, or urinary systems?  Yes  No
- iv. hernia, hepatitis, or disorder of the liver, gall bladder, esophagus, stomach, pancreas, spleen, intestines, colon or rectum?  Yes  No
- v. arthritis, rheumatism, or disorder of the joints, limbs or muscles?  Yes  No

## Application for Insurance | Part 2 Non-Medical | Continued

Page 28

vi. disorder or condition of the back, neck or spine?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
vii. allergy, asthma, sinusitis, emphysema, disorder of the lungs or respiratory system, or sleep apnea?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
viii. epilepsy, stroke, dizziness, headache, muscle weakness or disorder of the brain, or spinal cord?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
ix. disorder of the eyes, ears, nose or throat?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
x. anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
xi. Chronic Fatigue Syndrome, Fibromyalgia, Epstein Barr Virus or Lyme Disease?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
k. Do you have any loss of hearing or sight, an amputation of any kind, or any physical deformity, impairment or handicap?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
l. Within the past 10 years, have you been diagnosed by or received treatment from a member of the medical profession for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or any deficiency of the immune system such as Human Immunodeficiency Virus?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
m. i. Are you currently taking prescribed medication?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
ii. Are you currently taking non-prescription medication?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
n. i. Have you ever used stimulants, hallucinogens, narcotics or any other controlled substance? (If yes, complete the Alcohol and Drug Usage Supplement.)	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
ii. Have you ever had or been advised to have counseling or treatment for alcohol or drug use? (If yes, complete the Alcohol and Drug Usage Supplement.)	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
o. Are you now pregnant? If yes, expected delivery date:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
p. Within the past five years, have you had a sickness or injury for which you have made a benefits claim or for which you will make a benefits claim?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
q. Within the past five years, have you had a physical exam or check-up of any kind?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
r. Within the past five years, have you been advised to have surgery or any diagnostic tests that were not performed, except for HIV tests?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
s. Within the past 12 months, have you had symptoms of any condition listed in this Section 1, except those conditions listed in question 1.i., for which you have not sought medical attention or advice?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
t. Other than as previously stated on this application, in the last five years have you received medical advice or counseling from physicians, medical or mental health professionals, counselors, psychotherapists, chiropractors, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
u. Do you have a family history of: diabetes, cancer, high blood pressure, heart disease, Huntington's Disease, mental illness or suicide?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

	Age if Living	Cause of Death	Age at Death
FATHER	61		
MOTHER	57		
BROTHERS and SISTERS	28		
No. Living	1		
No. Dead			

**REDACTED****Application for Insurance | Part 2 Non-Medical | Continued****2. Remarks and Special Requests****DETAILS OF "YES" ANSWERS. IDENTIFY QUESTION & NUMBER.**

Give diagnosis or symptoms, tests performed, dates, types and amounts of medication, length of disability, degree of recovery, and names and addresses of all physicians, medical or mental health professionals, counselors, psychotherapists, practitioners or hospitals. Additional paper may be attached if necessary to explain details.

m

8:

I understand and agree that the statements and answers in this Application for Insurance (Part 2 Non-Medical) are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of insurance, if issued.

Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.

Signed at Columbus, OH

City and State

this 4 day of July 2010

Day

Month

Year

Ch. Abbott  
WitnessMaria Harris  
Signature of Proposed Insured

REDACTED



Life Customer Service Office  
3900 Burgess Place  
Bethlehem, PA 18017

Disability Customer Service Office  
700 South Street  
Pittsfield, MA 01201

THE GUARDIAN LIFE INSURANCE COMPANY OF AMERICA  
 THE GUARDIAN INSURANCE & ANNUITY COMPANY, INC.  
 BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA  
(Please check appropriate company(ies). Any insurer checked above is herein referred to as the "Company.")

## Representations to the Medical Examiner (Part 2)

This application is to be attached to and made part of the policy.

### PROPOSED INSURED INFORMATION

Please print:

1a. First Name Paula MI A Last Name Habib

b. Date of Birth (mm/dd/yyyy) 12/29

c. Name and Address of your personal physician. If none, so state.  
None

d. Date and reason last consulted \_\_\_\_\_

e. What treatment or medication was given or recommended? \_\_\_\_\_

f. Weight change past year:  Gain  Loss  lbs.  
Reason for change: \_\_\_\_\_

(If you answer "Yes" to questions 2-15, provide details in Item #16 on the next page.)

2. Have you ever had or been treated for cancer or tumor?  Yes  No

3. In the last ten years, have you had, been treated for or received a consultation or counseling for:

- i. high blood pressure, chest pain or disorder of the heart or circulatory system?
- ii. diabetes or disorder of the glands, bone, blood or skin?
- iii. complications of pregnancy, infertility, or any disorder of the breasts, reproductive or genital organs, prostate, kidneys, or urinary systems?
- iv. hernia, hepatitis, or disorder of the liver, gall bladder, stomach, pancreas, spleen, intestines or rectum?
- v. arthritis, rheumatism, or disorder of the joints, limbs or muscles?
- vi. disorder or condition of the back, neck or spine?
- vii. allergy, asthma, sinusitis, emphysema, disorder of the lungs or respiratory system, or sleep apnea?
- viii. epilepsy, stroke, dizziness, headache, or disorder of the brain, or spinal cord?
- ix. disorder of the eyes, ears, nose or throat?
- x. anxiety, depression, nervousness, stress, mental or nervous disorder, or other emotional disorder?
- xi. Chronic Fatigue Syndrome, Fibromyalgia, Epstein Barr virus or Lyme Disease?

4. Do you have any loss of hearing or sight, an amputation of any kind, or any physical deformity, impairment or handicap?  Yes  No

5. Within the past ten years, have you been diagnosed by or received treatment from a member of the medical profession for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or any deficiency of the immune system such as Human Immunodeficiency Virus?  Yes  No

6. i. Are you currently taking prescribed medication?  Yes  No

ii. Are you currently taking non-prescription medication?  Yes  No



7. i. Have you ever used stimulants, hallucinogens, narcotics or any other controlled substance? .....   Yes  No  
ii. Have you ever had or been advised to have counseling or treatment for alcohol or drug use? .....    
(If yes, complete the Alcohol and Drug Usage Supplement.)

8. Are you now pregnant? .....    
If yes, expected delivery date: \_\_\_\_\_

9. Within the past five years, have you had a sickness or injury for which you have made a benefits claim or for which you will make a benefits claim? .....

10. Within the past five years, have you had a physical exam or check-up of any kind? .....

11. Within the past five years, have you been advised to have surgery or any diagnostic tests that were not performed, except for HIV tests? .....

12. Within the past 12 months, have you had symptoms of any condition listed, except those conditions listed in question 5, for which you have not sought medical attention or advice? .....

13. Other than as previously stated on this Representation, in the last five years have you received medical advice from physicians, medical or mental health professionals, counselors, psychotherapists, or other practitioners, or have you been a patient in a hospital, clinic, sanatorium, or other medical facility? .....

14. i. Have you smoked cigarettes in the past 24 months? .....    
(If you have quit, date last used: \_\_\_\_\_)  
ii. Have you used tobacco in any form in the last 12 months? .....    
If "No," have you used tobacco in any form in the last 24 months? .....    
If "No," have you used tobacco in any form in the last 48 months? .....    
(If you have quit, date last used: \_\_\_\_\_)  
iii. Do you currently use a nicotine patch or nicotine gum? .....

15. Do you have a family history of: diabetes, cancer, high blood pressure, heart disease, mental illness or suicide? .....

	Age if Living	Cause of Death	Age at Death
FATHER	66		
MOTHER	56		
BROTHERS and SISTERS			
No. Living	1	28	
No. Deceased			

**REDACTED**

16. **DETAILS OF "YES" ANSWERS. IDENTIFY QUESTION & NUMBER. CIRCLE APPLICABLE ITEMS:**  
Give diagnosis or symptoms, tests performed, dates, types and amounts of medication, length of disability, degree of recovery, and names and addresses of all physicians, medical or mental health professionals, counselors, psychotherapists, practitioners or hospitals. Additional paper may be attached if necessary to explain details.

10

15

I understand and agree that the statements and answers in this Representation to the Medical Examiner are written as made by me; to the best of my knowledge and belief are full, complete and true; and that they shall be a part of the contract of Insurance, if issued.

**Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and may also be subject to civil penalties.**

Signed at Westerville, Oh  
City and State  
  
Witness

this 23rd day of July 2010  
Year  
Maya L. Johnson  
Signature of Proposed Insured

## CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

## I. (a) PLAINTIFFS

Berkshire Life Insurance Company of America

## DEFENDANTS

Paula A. Habib, M.D.

(b) County of Residence of First Listed Plaintiff Berkshire County, MA  
(EXCEPT IN U.S. PLAINTIFF CASES)County of Residence of First Listed Defendant \_\_\_\_\_  
(IN U.S. PLAINTIFF CASES ONLY)NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF  
THE TRACT OF LAND INVOLVED.

(c) Attorneys (Firm Name, Address, and Telephone Number)

Ryan P. Sherman, Porter, Wright, Morris & Arthur LLP, 41 South High  
Street, 29th Floor, Columbus OH 43215, 614-227-2000

Attorneys (If Known)

Steven Jay Dell, 2404 Hollywood Blvd., Hollywood, FL 33010

## II. BASIS OF JURISDICTION (Place an "X" in One Box Only)

<input type="checkbox"/> 1 U.S. Government Plaintiff	<input type="checkbox"/> 3 Federal Question (U.S. Government Not a Party)
<input type="checkbox"/> 2 U.S. Government Defendant	<input checked="" type="checkbox"/> 4 Diversity (Indicate Citizenship of Parties in Item III)

## III. CITIZENSHIP OF PRINCIPAL PARTIES (Place an "X" in One Box for Plaintiff) and One Box for Defendant)

Citizen of This State	<input type="checkbox"/> PTF 1	<input checked="" type="checkbox"/> DEF 1	Incorporated or Principal Place of Business In This State	<input type="checkbox"/> PTF 4	<input type="checkbox"/> DEF 4
Citizen of Another State	<input type="checkbox"/> 2	<input type="checkbox"/> 2	Incorporated and Principal Place of Business In Another State	<input checked="" type="checkbox"/> 5	<input type="checkbox"/> 5
Citizen or Subject of a Foreign Country	<input type="checkbox"/> 3	<input type="checkbox"/> 3	Foreign Nation	<input type="checkbox"/> 6	<input type="checkbox"/> 6

## IV. NATURE OF SUIT (Place an "X" in One Box Only)

CONTRACT	TORTS	FORFEITURE/PENALTY	BANKRUPTCY	OTHER STATUTES
<input type="checkbox"/> 110 Insurance	<input type="checkbox"/> PERSONAL INJURY	<input type="checkbox"/> PERSONAL INJURY	<input type="checkbox"/> 625 Drug Related Seizure of Property 21 USC 881	<input type="checkbox"/> 375 False Claims Act
<input type="checkbox"/> 120 Marine	<input type="checkbox"/> 310 Airplane	<input type="checkbox"/> 365 Personal Injury - Product Liability	<input type="checkbox"/> 422 Appeal 28 USC 158	<input type="checkbox"/> 400 State Reapportionment
<input type="checkbox"/> 130 Miller Act	<input type="checkbox"/> 315 Airplane Product Liability	<input type="checkbox"/> 367 Health Care/ Pharmaceutical Personal Injury Product Liability	<input type="checkbox"/> 423 Withdrawal 28 USC 157	<input type="checkbox"/> 410 Antitrust
<input type="checkbox"/> 140 Negotiable Instrument	<input type="checkbox"/> 320 Assault, Libel & Slander	<input type="checkbox"/> 368 Asbestos Personal Injury Product Liability	<b>PROPERTY RIGHTS</b>	<input type="checkbox"/> 430 Banks and Banking
<input type="checkbox"/> 150 Recovery of Overpayment & Enforcement of Judgment	<input type="checkbox"/> 330 Federal Employers' Liability	<input type="checkbox"/> 340 Marine	<input type="checkbox"/> 820 Copyrights	<input type="checkbox"/> 450 Commerce
<input type="checkbox"/> 151 Medicare Act	<input type="checkbox"/> 345 Marine Product Liability	<input type="checkbox"/> 350 Motor Vehicle	<input type="checkbox"/> 830 Patent	<input type="checkbox"/> 460 Deportation
<input type="checkbox"/> 152 Recovery of Defaulted Student Loans (Excl. Veterans)	<input type="checkbox"/> 355 Motor Vehicle Product Liability	<input type="checkbox"/> 360 Other Personal Injury	<input type="checkbox"/> 840 Trademark	<input type="checkbox"/> 470 Racketeer Influenced and Corrupt Organizations
<input type="checkbox"/> 153 Recovery of Overpayment of Veteran's Benefits	<input type="checkbox"/> 360 Other Personal Injury	<input type="checkbox"/> 362 Personal Injury - Med. Malpractice	<b>LABOR</b>	<input type="checkbox"/> 480 Consumer Credit
<input type="checkbox"/> 160 Stockholders' Suits	<input type="checkbox"/> 365 Personal Injury - Product Liability	<input type="checkbox"/> 370 Other Fraud	<input type="checkbox"/> 710 Fair Labor Standards Act	<input type="checkbox"/> 490 Cable/Sat TV
<input type="checkbox"/> 190 Other Contract	<input type="checkbox"/> 371 Truth in Lending	<input type="checkbox"/> 371 Truth in Lending	<input type="checkbox"/> 720 Labor/Mgmt. Relations	<input type="checkbox"/> 850 Securities/Commodities/ Exchange
<input type="checkbox"/> 195 Contract Product Liability	<input type="checkbox"/> 380 Other Personal Property Damage	<input type="checkbox"/> 380 Other Personal Property Damage	<input type="checkbox"/> 740 Railway Labor Act	<input type="checkbox"/> 890 Other Statutory Actions
<input type="checkbox"/> 196 Franchise	<input type="checkbox"/> 385 Property Damage Product Liability	<input type="checkbox"/> 390 Other Personal Injury	<input type="checkbox"/> 751 Family and Medical Leave Act	<input type="checkbox"/> 891 Agricultural Acts
<b>REAL PROPERTY</b>	<b>CIVIL RIGHTS</b>	<b>PRISONER PETITIONS</b>	<b>SOCIAL SECURITY</b>	<input type="checkbox"/> 893 Environmental Matters
<input type="checkbox"/> 210 Land Condemnation	<input type="checkbox"/> 440 Other Civil Rights	<input type="checkbox"/> 510 Motions to Vacate Sentence	<input type="checkbox"/> 861 HIA (1395ff)	<input type="checkbox"/> 895 Freedom of Information Act
<input type="checkbox"/> 220 Foreclosure	<input type="checkbox"/> 441 Voting	<b>Habeas Corpus:</b>	<input type="checkbox"/> 862 Black Lung (923)	<input type="checkbox"/> 896 Arbitration
<input type="checkbox"/> 230 Rent Lease & Ejectment	<input type="checkbox"/> 442 Employment	<input type="checkbox"/> 530 General	<input type="checkbox"/> 863 DIWC/DIWW (405(g))	<input type="checkbox"/> 899 Administrative Procedure Act/Review or Appeal of Agency Decision
<input type="checkbox"/> 240 Torts to Land	<input type="checkbox"/> 443 Housing/ Accommodations	<input type="checkbox"/> 535 Death Penalty	<input type="checkbox"/> 864 SSED Title XVI	<input type="checkbox"/> 950 Constitutionality of State Statutes
<input type="checkbox"/> 245 Tort Product Liability	<input type="checkbox"/> 445 Amer. w/Disabilities - Employment	<input type="checkbox"/> 540 Mandamus & Other	<input type="checkbox"/> 865 RSI (405(g))	
<input type="checkbox"/> 290 All Other Real Property	<input type="checkbox"/> 446 Amer. w/Disabilities - Other	<input type="checkbox"/> 550 Civil Rights	<b>IMMIGRATION</b>	
	<input type="checkbox"/> 448 Education	<input type="checkbox"/> 555 Prison Condition	<input type="checkbox"/> 462 Naturalization Application	
		<input type="checkbox"/> 560 Civil Detainee - Conditions of Confinement	<input type="checkbox"/> 463 Habeas Corpus - Alien Detainee (Prisoner Petition)	
			<input type="checkbox"/> 465 Other Immigration Actions	

## V. ORIGIN (Place an "X" in One Box Only)

<input checked="" type="checkbox"/> 1 Original Proceeding	<input type="checkbox"/> 2 Removed from State Court	<input type="checkbox"/> 3 Remanded from Appellate Court	<input type="checkbox"/> 4 Reinstated or Reopened	<input type="checkbox"/> 5 Transferred from another district (Specify) _____	<input type="checkbox"/> 6 Multidistrict Litigation
---	---	--	---	--	---

Cite the U.S. Civil Statute under which you are filing (Do not cite jurisdictional statutes unless diversity):  
**28 USC § 1332**

## VI. CAUSE OF ACTION

Brief description of cause:  
**Recession of Insurance Contract**

## VII. REQUESTED IN COMPLAINT:

 CHECK IF THIS IS A CLASS ACTION  
UNDER F.R.C.P. 23

DEMAND \$

75,000.00

CHECK YES only if demanded in complaint:

JURY DEMAND:  Yes  No

## VIII. RELATED CASE(S)

IF ANY

(See instructions):

JUDGE \_\_\_\_\_

DOCKET NUMBER \_\_\_\_\_

DATE

SIGNATURE OF ATTORNEY OF RECORD

07/18/2012

/s/ David S. Bloomfield, Jr.

FOR OFFICE USE ONLY

RECEIPT # \_\_\_\_\_ AMOUNT \_\_\_\_\_ APPLYING IFF \_\_\_\_\_ JUDGE \_\_\_\_\_ MAG. JUDGE \_\_\_\_\_